

LONDONDERRY TOWN COUNCIL AGENDA

JANUARY 23, 2023 • 7:00 P.M. • MOOSE HILL COUNCIL CHAMBERS

John Farrell • Chair Joe Green • Vice Chair Jim Butler • Councilor Deb Paul • Councilor Chad Franz • Councilor

Michael Malaguti • Town Manager
Kellie Caron • Assistant Town Manager | Director of Economic Development
Justin Campo • Finance Director
Kirby Brown • Executive Assistant

- A. CALL TO ORDER
- B. PUBLIC COMMENT
- C. PUBLIC HEARINGS
- D. NEW BUSINESS
 - 1. Fee Changes for the Fire Prevention Division and Ambulance Transports Presentation (Bo Butler, Deputy Fire Chief; Brian Johnson, Division Chief of Fire Prevention; and Fred Heinrich, Deputy Fire Chief)
 - 2. Proposed Plan of Reorganization Planning & Economic Development Department (Michael Malaguti, Town Manager)
- E. OLD BUSINESS
- F. APPROVAL OF MINUTES

January 9, 2023 Town Council Minutes

- G. APPOINTMENTS/REAPPOINTMENTS
 - 1. Zoning Board of Adjustment Interviews

- 2. Utilities Committee Interviews
- 3. Recreation Commission Interviews

H. OTHER BUSINESS

- 1. Liaison Reports
- 2. Town Manager Report
- 3. Assistant Town Manager Report

I. ADJOURNMENT

J. MEETING SCHEDULE

- 1. Town Council Meeting 02/06/2023 Moose Hill Council Chambers, 7:00 P.M.
- 2. Deliberative Session 2/11/2023 LHS Café – 9:00 A.M.



FIRE PREVENTION
BRIAN JOHNSON

CHIEF OF DEPARTMENT EMERGENCY MANAGEMENT DIRECTOR

DARREN M. O'BRIEN dobrien@londonderrynh.org

BATTALION CHIEFS
JEREMY MAGUE
PHILIP LEBLANC
BRUCE HALLOWELL
JEFFREY ANDERSON

Deputy Chief Butler,

Here is an outline of my presentation to the Town Council requesting an update to our fee schedule as well as our Fire Department regulations.

- Fees have not been increased since 2008
- New Fees
 - o Radio box monitoring
 - Requesting \$400 annually
 - We currently monitor 285 radio boxes in Londonderry
 - 19 are government or municipal boxes (Town decides on billing)
 - Currently would bring in \$114,000 in revenue for example to fund the Fire Inspector Position.
 - Funding this position would allow for LFD to return to town wide safety inspections on such building as commercial by the airport, strip malls, common areas in multi family buildings. Would also allow for LFD to meet RSA 155:34 requiring semi-annual Assembly inspections. The revenue from the semi-annual inspections would also assist in funding the position. Currently we have 77 assembly permits issued for \$3275 annually, with the new fees and semi-annual inspections we would receive \$9500 annually.
 - Additional 22 boxes from Woodmont apartments and Vista East & West
 - 317 boxes to bring in \$126,800
 - Average private alarm co fees \$900-\$3500 annually
 - Fire suppression plans review
 - Currently do plans review without fee
 - o BDA Installation fee
 - Currently do inspections without fees
 - o Standpipe systems
 - Currently do inspections without fees
 - Fire pump installation and plans review
 - Currently do plans review and inspections without fees
 - o Healthcare facility inspections
 - New codes require certain healthcare facilities to be inspected, no current fee



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BRUCE HALLOWELL JEFFREY ANDERSON

- School Inspections
 - Current NH law requires annual school inspections
 - Private schools currently get inspected without fees
- Fee Increases
 - Blasting from annually to weekly
 - Londonderry requires blasting mats on all blasts, pay to supervise blasting
 - This would bring us inline with neighboring communities fees.
 - Fire alarm installation currently \$30, raise to \$50 min. \$1 per device to mimic plans review fees
 - Ex. FW Webb 3 days to inspect, paid \$30
 - Sprinkler System installation currently \$30, raise to \$50 min. \$1 per device to mimic plans review fees
 - Ex. FW Webb 3 days to inspect, paid \$30
 - Class B Fireworks (Commercial display) Was \$1000 prior to 2008, a typo changed it.
- Londonderry Fire Department Regulations
 - Have not been updated since 2008
 - Major Updates:
 - Adding fee for after-hours inspection or events
 - Currently if I come in after hours town pays overtime; no additional fee is imposed on applicant.
 - Early morning or late-night fire drills
 - Fire pump testing on weekends
 - Allowing private alarm companies for monitoring if using an AES radio box system.
 - This removes the monopoly we have on fire alarm monitoring
 - Allows subscribers that don't want to pay the \$400 annual fee to go to a private monitoring company.
 - Allowing 6 zone radio boxes
 - We currently allow the new technology but it is not allowed in our regulations
 - The technology was not available prior to 2008
 - Requirements for larger elevators in all buildings



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- Currently only required in the code for medical facilities and buildings over 4 stories in height
- Would allow a stretcher to fit in at least one elevator in all new construction
- Violation Fee Schedule
 - Code violations
 - o 1st Written warning
 - o 2nd \$100
 - o 3rd \$200
 - o 4th or more \$500
 - False alarms in one year
 - o 1-3 written warning
 - o 4th \$100
 - o 5th \$200
 - o 6th or more \$500
 - O These are to gain compliance not as a money maker. The idea is to prevent multiple false alarms or lengthy code violations without repair.

Londonderry FIRE/RESCUE Ambulance Fee Schedule



Basic Life Support (BLS)

Basic life support (BLS) is transportation by ground ambulance vehicle and the provision of medically necessary supplies and services, including BLS ambulance services as defined by the State. The ambulance must be staffed by an individual who is qualified in accordance with State and local laws as an emergency medical technician basic (EMT-Basic).

Advanced Life Support, Level 1 (ALS1)

ALS1 is the transportation by ground ambulance vehicle and the provision of medically necessary supplies and services including the provision of an ALS assessment by ALS personnel or at least one ALS intervention.

 An advanced Life Support (ALS) intervention is a procedure that is in accordance with State and local laws, required to be done by an Advanced EMT or EMT-Paramedic.

Advanced Life Support, Level 2 (ALS2)

ALS2 is the transportation by ground ambulance vehicle and the provision of medically necessary supplies and services including at least three separate administrations of one or more medications by intravenous (IV) push/bolus or by continuous infusion (excluding crystalloid fluids) or ground ambulance transport, medically necessary supplies and services, and the provision of at least one of the following ALS2 procedures:

- Manual defibrillation/cardioversion
- Endotracheal intubation
- Cardiac pacing
- Chest decompression
- Surgical airway
- Intraosseous line

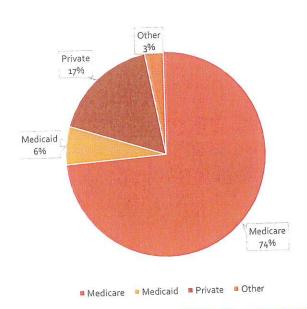
Mileage

- Billable mileage is only transported miles with patient.
- Does not include miles to the scene or returning to station.
- Medicare mileage rate is \$8.54

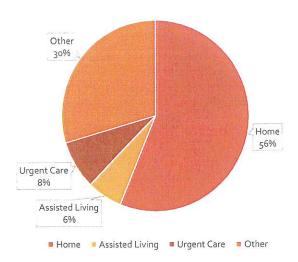
Insurance

- Self-Pay
 The patient is responsible for 100% of the billed services
- Medicaid (State of New Hampshire, Commonwealth of Massachusetts.)
 The State sets a predetermined fee schedule. They pay 100% of their rate. The patient does not pay anything.
- Medicare (Federal Government)
 The Centers for Medicare & Medicaid Services (CMS) sets a predetermined fee schedule. They pay 80% of the fee and the patient is responsible for the remaining 20%. Medicare Supplement Insurance (Medigap) and Medicare Advantage Plans typically cover the 20% copay.
- Private Insurance (Anthem, Tufts Health, Aetna)
 Out-of-Network. We do not have any contracts with insurance providers. The fee schedule proposed in the past by the insurance companies were slightly above Medicare rates and do not accurately reflect costs. The patient is billed the difference in what their insurance pays.

Ambulance Payer 2022



Call location



Current Billing Rates

Base Rate

BLS \$509.17 ALS1 \$604.63 ALS2 \$875.13

Additional Charges

Oxygen	\$75.00
IV Therapy	\$150.00
Expendable supplies	\$50.00
Defibrillation	\$150.00
Cardiac Monitor	\$150.00
Adv. Airway	\$140.00
Immobilization	\$75.00
Mileage	\$9.93

Billing Matrix

Additional Charges	Rate	BLS	ALS1	ALS2
Oxygen	\$75.00	Yes	Yes	Yes
IV Therapy	\$150.00	No	Yes	Yes
Expendable supplies	\$50.00	Yes	Yes	Yes
Defibrillation	\$150.00	No	Yes	Yes
Cardiac Monitor	\$150.00	No	Yes	Yes
Advanced Airway	\$140.00	No	Yes	Yes
Immobilization	\$75.00	Yes	Yes	Yes
Mileage	\$9.93	Yes	Yes	Yes

Rates Comparison

1000000000000000000000000000000000000	BLS	ALS1	ALS2	Mileage
Town		\$604.63	\$875.13	\$9.93
ondonderry*	\$509.17		\$2,261.52	\$36.75
Derry	\$1,000.00	\$1,539.85	The second secon	\$37.31
	\$1,533.00	\$2,420.00	\$3,571.00	
Windham	\$1,245.52	\$1,991.22	\$3,073.46	\$40.00
Bedford	\$613.94	\$729.05	\$1055.19	\$12.03
Merrimack*		\$1,021.76	\$1,522.14	\$10.74
Hudson	\$610.00		Married Street Street, Street, St. 15	\$40.00
Salem	\$1,313.12	\$1,775.63	\$2,666.06	
TO SECURE A LONG TO SECURE AND A SECURE AND A SECURE ASSESSMENT AND A SECURE ASSESSMENT AND A SECURE ASSESSMENT ASSESSMEN	\$596.89	\$1,089.12	\$1,631.73	\$16.60
Pelham	\$435.57	\$517.24	\$748.64	\$8.54
Medicare (2023)		\$243.02	\$351.73	\$4.01
NH Medicaid (2023)	\$204.65		- 112 1	er hase rate.

*Londonderry and Merrimack are the only Towns that use Additional Charges for service over base rate.

Typical Ambulance Charge

Service Motor Vehicle Accident	Cost	Services Breathing difficulty	Cost	Services Cardiac arrest	Cost
BLS	\$509.17	ALS1	\$604.63	ALS2	\$875.13
		Oxygen	\$75.00	Oxygen	\$75.00
		IV Therapy	\$150.00	IV Therapy	\$150.00
Expendable Supplies	\$50.00	Expendable Supplies	\$50.00	Expendable Supplies	\$50.00
				Defibrillation	\$150.00
		Cardiac Monitor	\$150.00	Cardiac Monitor	\$150.00
				Advanced Airway	\$140.00
Immobilization	\$75.00				
Mileage (10 @ \$9.93)	\$99.30	Mileage (10 @ \$9.93)	\$99.30	Mileage (10 @ \$9.93)	\$99.30
Total Cost	\$733.47	Total Cost	\$1,128.93	Total Cost	\$1764.43

Londonderry Examples Comparison

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^{*}Including same additional charges in Typic Ambulance Charge for Londonderry.

Additional Information

- We do not charge if the patient is not transport. For example a lift assist.
- Mutual aid ambulances charges are not dictated by our rate schedule.
- We are not allowed to charge residents less than nonresidents.
- Coastal Medical Billing, Inc collects 5% of what is collected.

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1

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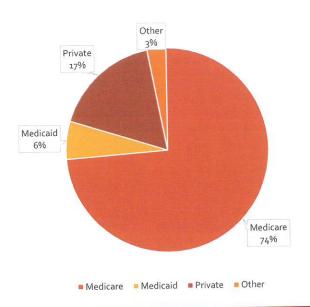
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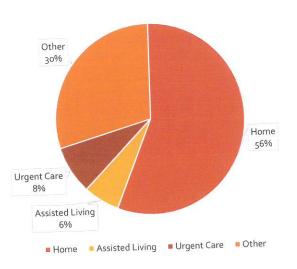
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FIRE PREVENTION
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BATTALION CHIEFS

JEREMY MAGUE PHILIP LEBLANC BRUCE HALLOWELL JEFFREY ANDERSON

NOTICE TO INSTALLERS

INSTALLERS ARE RESPONSIBLE FOR ALL INSPECTIONS

PERMITS WILL NOT BE ISSUED WITHOUT STREET ADDRESS, LOT NUMBERS WILL NOT BE ACCEPTED INSPECTIONS WILL NOT BE SCHEDULED WITHOUT PERMITS BEING PULLED

LONDONDERRY FIRE PREVENTION CODE FEE SCHEDULE

<u>PERMIT</u>	FEE	TERM
OPEN BURNING		
BRUSH	Per NH State	24 HOURS
SEASONAL	Forest & Lands END Website	OF CALENDAR YEAR
RE-INSPECTION FEES		
1&2 FAMILY	\$30.00	PER RE-INSPECTION
COMMERCIAL	Same as Initial Fee	PER RE-INSPECTION
OIL BURNER EQUIP. (Per Burner)		
1&2 FAMILY	\$40.00	ONE TIME FEE
COMMERCIAL	\$75.00	ONE TIME FEE
OIL or FUEL TANK (Per Tank)		
1&2 FAMILY	\$40.00	ONE TIME FEE
COMMERCIAL	\$75.00	ONE TIME FEE
UNDERGROUND TANK REMOVAL		
Residential	\$40.00	Per Tank
Commercial	\$75.00	Per Tank
BLASTING PERMIT	\$100 a week + \$15 a day \$1000 a year for fixed sit	



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<u>PERMIT</u>	FEE	TERM
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FIRE ALARM PLANS REVIEW \$1.00 PER DEVICE PAID WHEN INCLUDING PLANS ARE

INITIATION DEVICES SUBMITTED

OR \$50.00 MINIMUM WHICHEVER IS GREATER

FIRE ALARM CONNECTION FEE \$100.00 ONE TIME FEE

FIRE ALARM INSTALLATION \$1.00 PER DEVICE ONE TIME FEE

INCLUDING

INITIATING DEVICES OR \$50.00 MINIMUM WHICHEVER IS GREATER

FIRE SUPPRESSION SYSTEM \$50.00 ONE TIME FEE

FIRE SUPPRESSION PLANS REVIEW \$50.00 ONE TIME FEE

RADIO BOX MONITORING FEE \$400.000 ONE (1) YEAR

BDA INSTALLATION \$75.00 ONE TIME FEE

ANNUAL BDA PERMIT \$10.00 ONE (1) YEAR (WHEN 2021 CODE IS ADOPTED)

SPRINKLER PLANS REVIEW \$1.00 PER SPRINKLER PAID WHEN

HEAD OR \$50.00 MINIMUM PLANS ARE
WHICHEVER IS GREATER SUBMITTED

SPRINKLER INSTALLATION \$1.00 PER SPRINKLER ONE TIME FEE

HEAD OR \$50.00 MINIMUM WHICHEVER IS GREATER

STANDPIPE SYSTEM \$50.00 ONE TIME FEE

FIRE PUMP \$250.00 ONE TIME FEE



DEPUTY CHIEFS

FRED HEINRICH BO BUTLER

FIRE PREVENTION BRIAN JOHNSON

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ENGLISHED THE PROPERTY OF THE		
PERMIT	FEE	<u>TERM</u>
FIRE PUMP PLANS REVIEW	\$50.00	ONE TIME FEE
CISTERN	\$250	PER TANK
FIREWORKS CONSUMER – Class C (Limit of 12 per year CLASS B DISPLAY SALES FLAME EFFECTS	ar) NO FEE \$1000.00 \$1000.00 \$100.00	ONE (1) DAY PER EVENT ONE (1) YEAR PER EVENT
PYROTECHNICS	\$100.00	PER EVENT
PLACE OF ASSEMBLY INSPECTION LESS THAN 100 PERSONS 100 PERSONS OR MORE	\$50.00 \$100.00	ONE (1) YEAR ONE (1) YEAR
FAMILY DAY CARE 4 to 7 kings of the family Day Care 4 to 7 kings of the family Day Care 7 to 12 kings of the family Day Care Center over 12 foster Care residential placement healthcare facility school inspection	ds \$30.00 ids \$50.00 kids \$75.00 \$30.00	PER INSPECTION
TENT (400 sq. ft. or larger) or AIR SUP COMMERCIAL	PORTED STRU \$30.00	CTURE PER EVENT
SPECIAL AMUSEMENT	\$30.00	PER EVENT



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PERMIT	FEE	TERM
OTHER FEES INCIDENT REPORTS INVESTIGATION REPORTS ENVIRONMENTAL SITE ASSESSMENT PHOTOGRAPHS ELECTRONIC	\$15.00 \$30.00 \$30.00 \$30.00	ONE TIME FEE ONE TIME FEE ONE TIME FEE

\$100.00	N/A	\$125.00	N/A	N/A	N/A	\$50.00	N/A	\$30.00	\$30.00	Special Amusement
	\$30.00	\$40.00	\$25.00	N/A	\$50.00	\$25.00	\$155.00	\$75.00	\$75.00	Commercial
9	3000	9 00 00	#35 00 00	NIA	\$50.00	\$25 00	\$40.00	\$40.00	\$30.00	1 & 2 Family
										Oil Burner or Fuel Tank
		400.00					\$115.00	\$75.00	N/A	School Insp.
\$23.00	φ27.00	\$50.00	N/A	\$200.00	N/A		\$184.00	\$150.00	N/A	Healthcare Facility
\$25.00	00.72	\$50.00	\$30.00	\$100-\$150	\$25.00	N/A	\$115 - \$195	\$30.00	\$30.00	Residential Placement
\$25.00 \$0.00	\$37.00	\$50.00	\$30.00	\$30.00	\$25.00	N/A	\$40.00	\$30.00	\$30.00	Foster Care
\$25.00	\$38.00	\$82.50	\$35.00	\$100	\$75.00	N/A	\$80.00	\$75.00	\$75.00	Day Care Center
\$25.00	\$38.00	\$50.00	\$25.00	\$50.00	\$50.00	N/A	\$55.00	\$50.00	\$50.00	Group Daycare
A	\$27.00	\$50.00	\$15.00	\$30.00	\$25.00	N/A	\$40.00	\$30.00	\$30.00	Family Day Care
										L/S Compliance Report
	N/A	\$75	N/A	\$100.00	N/A	N/A	\$165-\$495	\$100.00	\$100.00	Flame Effects
	N/A	\$75	N/A	\$100.00	N/A	N/A	\$165-\$495	\$100.00	\$100.00	Pyrotechnics
	N/A	N/A	N/A	N/A	N/A	N/A	\$80.00	\$1,000.00	# T, 000.00	
	N/A	\$75	N/A	\$100.00	N/A	N/A	\$80.00	\$1,000.00	\$1,000.00	Sales
	N/A	\$75	N/A	\$100.00	N/A	N/A	\$80.00	No Fee	No Fee	Class B Display
								1		Fireworks
								\$10.00 annually	\$0.00	2021 Code)
		\$100.00						\$75.00	\$0.00	BDA Installation
	N/A	CO 00 00 00 00 00 00 00 00 00 00 00 00 00	\$30.00	-	\$300.00	1 4/4	\$445.00	\$400 annually	\$0.00	Radio Box Monitoring Fee
במו בייני	\$100 \$100 \$100 \$100 \$100 \$100 \$100 \$100		\$50.00	£110	\$150.00	N/A	N/A	\$100.00	\$100.00	Connection fee
\$150 min. + \$1	\$150- \$	\$1.5/dev \$45 min	N/A	\$75-\$600	\$.025 sq ft	\$100	\$85 - \$660	\$1 per device \$50 min.	\$1 per device \$30 min.	Plan review
50 each insp.	\$15 per \$1000	\$1.5 per device \$45 min	\$50.00	\$110-\$220 \$1 per device over 99	\$1 per device \$50 min.	\$50 Min. + \$.018/SF	<50=\$195 50-99=\$310 >99=+\$1.50 ea.	\$1 per device \$50 min.		Installation
										Fire Alarm
\$100 wk	\$110.00	\$150-\$500 \$50 per job	\$150-\$500	\$100 wk/ +\$10 a day over 7 days	\$75 per job	\$50.00	\$155 wk +\$15 day	\$100wk + \$15 a day or \$1000 a year for fixed sites	\$100 a yr.	Diastilig
\$100.00	NA	\$100.00	Ψ23.00	\$ 00.00	\$00.00					Distinct
\$25.00	N/A	\$100.00	\$25.00	\$50.00	\$50.00	\$50	\$115	\$100.00	\$75.00	100 or More
				9	\$50.00	650	\$115	\$50.00	\$25 00	Assembly Less than 100
	\$25.00			\$20.00			\$30.00	\$0.00	\$0.00	Application Fee
Merrimack	Dover	Salem	Windham	Nashua	Derry	Bedford	Concord	LFD Proposed	LFD Current	Permit
								i cilow is proposed illcledses	i cilow io pio	

Dormit	LFD Current	LFD Proposed	Concord	Bedford	Derry	Nashua	Windham	Salem	Dover	Merrimack	Manchester
Re-inspection										9 00 00	
1 & 2 Family	\$25.00	\$30.00	\$195.00	N/A	\$50.00	\$100.00	\$50.00	\$100.00	2/2/2	\$50.00	\$300 hr /\$300
Commercial	\$195.00 Min	\$195.00 Min Same as initial Fee	\$195.00	N/A	\$50.00	\$100.00	\$50.00	\$100.00	NA	\$30.00	Min.
		*>5000	9066	NIA	N/A	N/A	\$250	N/A	\$225	N/A	
Cisterns	NA	ΦC:00:00	Ψ230		140.5		41	3			
Sprinkler								1)]		200
Installation	\$30.00	\$1 per device \$50 min.	\$80-\$775 per riser	\$50 Min. + \$.018/SF	\$1 per device \$50 min.	\$55-\$600	\$25.00	\$1.5/dev \$45 min.	\$15 Per \$1000	50 each insp.	person per hour, \$100 min.
Plan review	\$1 per device \$30 min.	\$1 per device \$50	\$85 - \$660	\$100	\$.025 sq ft	\$75-\$600	N/A	\$1.5/dev \$45 min.	\$220- \$550	\$150 min. + \$1 per Dev.	\$1 per device \$50 min.
Standpipe System	\$50.00	\$50.00	\$195+	\$30.00	\$50.00	\$165.00	\$25.00	\$50.00	\$75	N/A	
Fire Suppression System	\$30.00	\$50.00	\$148 - \$738	\$50.00	\$75.00	\$150 -\$220	\$25.00	\$50.00	\$250.00	\$100.00	
Fire Suppresion system Plans Review	N/A	\$50.00									
Fire Pump Installation	N/A	\$250.00	\$390.00		N/A	\$275	\$50.00	\$75.00	\$375		
Fire Pump Plans Review	N/A	\$50.00									
Tell/All Supported Sudcture	•	***************************************	200	3000	21/2	NI/A		#50	N/A	\$50.00	
Commercial	\$30.00	\$30.00	\$40.00	\$30.00	N/A	N/A	NA	\$00	N	\$30.00	
Underground Tank (Each)					9	31	200	20000		930.00	
Installation Residential	\$30.00	\$40.00	\$250	\$50.00	\$25.00	\$75.00	\$25.00	\$100.00		\$30.00	
Installation Commercial	\$30.00	\$75.00	\$250	\$50.00	N/A	\$75.00	\$25.00	\$100.00	60	\$100.00	
Removal Residential	\$30.00	\$40.00	\$80	\$50.00	N/A	\$60.00	\$50.00	\$50.00		\$125.00	
Removal Commercial	\$30.00	\$75.00	\$80	\$50.00	N/A	\$60.00	\$50.00	\$50.00	\$60.00	\$250.00	
Other Fees											
Incident Reports	\$10.00	\$15.00	\$15	N/A	\$20-\$25	\$10.00	N/A	N/A	N/A	N/A	
Medical Reports	\$10.00	\$10.00			\$15						
Investigative Reports	\$30.00	\$30.00	N/A		N/A	\$25.00		N/A			
Env. Site Assessment	\$30.00	\$30.00	N/A		N/A	\$75		N/A			
Photographs Electronic	\$30.00	\$30.00	20+\$1.02	N/A	N/A	N/A	N/A	NA	N/A	N/A	

			Percentage	Fire Alarm & Sprinkler	
				\$1,003.00	2017
			1249.95	\$13,540.00	2017 Inc
				\$2,307.00	2018
			157.52	\$5,941.00	2018 2018 Inc
				\$2,060.00	2019
			123.06		2019 Inc
				\$1,440.00	2020
			220.14	\$4,610.00	2020 Inc
	\$1,440.00	2022		\$1,170.00	2021
101.25	\$2,898.00	2022 Inc	48.21	\$1,734.00	2021 Inc
	101.25	\$1,440.00 \$2,898.00 101.25	2022 2022 Inc \$1,440.00 \$2,898.00 101.25	1249.95 157.52 123.06 220.14 2022 203 \$1,440.00 \$2,8	<pre> \$\$ Sprinkler \$1,003.00 \$13,540.00 \$2,307.00 \$5,941.00 \$2,060.00 \$4,801.00 \$1,440.00 \$4,610.00 \$1,170.00 \$1</pre>

19 Municipal and Government radio boxes 266*400=106400

With 22 new 298*400=119200

When NH adopts the 2021 code scheduled for 2025, NFPA 1221 a renewable permit shall be issued for BDA testing