TOWN OF LONDONDERRY, NEW HAMPSHIRE

Comprehensive Annual Financial Report

For the Year Ended June 30, 2012



Prepared by: The Finance and Administration Department

Susan A. Hickey
Director of Finance and Administration

Doug Smith Controller

Town of Londonderry, New Hampshire Comprehensive Annual Financial Report For the Fiscal Year Ended June 30, 2012

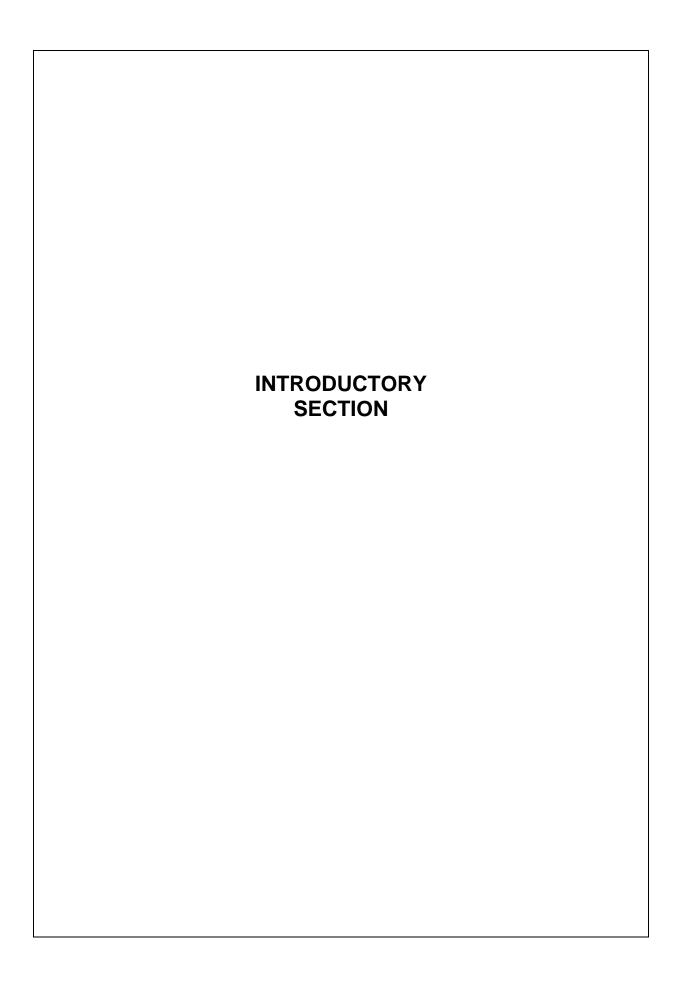
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Town of Londonderry 268 B Mammoth Road Londonderry, NH 03053 (603) 432-1100

November 2, 2012

To the Citizens and Members of the Town Council:

The Comprehensive Annual Financial Report (CAFR) of the Town of Londonderry for the fiscal year ended June 30, 2012, is hereby submitted. Responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with the Town. To the best of our knowledge and belief, the following data, including the financial statements, supporting schedules, and statistical tables, is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of the various funds and account groups of the Town. We also believe that the Town's existing internal control systems are adequate. All disclosures necessary to enable the reader to gain an understanding of the Town's financial activities have been included.

Town management's narrative on the financial activities of the Town for the fiscal year ended June 30, 2012, is in the Management's Discussion and Analysis (MD&A) section of this report, immediately following the Independent Auditors' Report. This letter of transmittal is written to complement the MD&A and the financial statements, and should be read from that perspective and in conjunction with all other sections of the CAFR.

The Comprehensive Annual Financial Report is presented in three sections: introductory, financial and statistical. The introductory section includes this transmittal letter, the Town's organizational chart, and a list of principal officials. The financial section includes the basic financial statements and schedules, as well as the auditors' report on the financial statements and schedules. The statistical section includes select financial and demographic information, generally presented on a multi-year basis.

This report includes all funds and account groups of the Town. The Town provides a full range of services including police and fire protection, public works operations, planning, zoning and code enforcement, health and welfare, library and recreation. The Town has a sewer utility that is accounted for as a special revenue fund. This report does not include the funds of the Londonderry School District or Rockingham County. Those governmental units are independent of the Town and do not meet the criteria for inclusion in this CAFR.

Independent Audit

State statutes require an annual audit by independent public accountants. The Town's accounting firm is Melanson, Heath and Company, PC. In addition to meeting the requirements set forth in state statutes, the audit was also designed to meet any requirements of the Federal Single Audit Act amendments of 1996 and the U.S. Office of Management and Budget Circular A-133. The financial statements, combining and individual fund statements and schedules are included in the financial section of this report.

PROFILE OF THE GOVERNMENT

Geography. The Town of Londonderry is located in Rockingham County in southern New Hampshire, approximately 40 minutes northwest of Boston via Route 93, and is situated between Salem and Derry, New Hampshire's two largest towns. The Town has a population of 24,129 (according to the 2010 Census) and occupies 42.12 square miles of land.

Londonderry was incorporated in 1722 and since 1996 has operated under a charter with a Council-Manager-Budgetary Town Meeting form of local government.

Londonderry has a diverse character, combining residential, commercial, industrial and recreational activities. Over the past decade, the Town has experienced significant tax base growth, with an increasing amount of the growth occurring in commercial and industrial property. This is due to Londonderry's proximity to two of New Hampshire's major north/south highways, as well as the presence of Manchester-Boston Regional Airport (MHT) within the community. MHT offers direct flights to many major cities around the nation.

Governing Boards. The Town Council consists of five members elected to staggered three-year terms. The Council acts as the legislative body of the Town (except for the adoption of the annual budget) and appoints a Town Manager to serve an indefinite term as the Town's chief executive. A Budgetary Town Meeting approves long-term debt, in addition to the annual budget. The funds approved at the Budgetary Town Meeting include General Fund Operations, Special Revenue Funds, and Capital Projects Funds.

Services. The Town provides a full-range of services to residents including waste water treatment; refuse collection and disposal; highway construction and maintenance, including snow plowing; storm sewer system and related infrastructure maintenance and construction; police and fire protective services; library and recreational facilities and services; human services; and planning, economic and community development, and code enforcement services.

Administration. Administrative functions of the Town are carried out by the Town Manager. The Town Manager is responsible for the administrative and financial affairs of the Town, overseeing the day-to-day operations, and implementing policies established by the Town Council. The Town Manager is responsible for appointing the heads of the various departments, negotiating with the Town's various bargaining units, and making recommendations to the Town Council on various issues.

Fiscal Year and Budget. The Town's fiscal year begins on July 1st of each year and ends the following June 30th. The Town's budget process commences in the fall of each year with the Capital Improvements Program budget. All capital spending of \$300,000 or more with useful lives of 3 years or longer is included in this budget. The Capital Improvement Committee reviews all projects and determines the priority based on defined parameters. The plan is submitted to the Planning Board for approval. The approved plan is then presented to the Town Council. Based on the Town's administrative financing policy, items are identified for length of bonding or other type of financing by the Town Council.

Items identified for the annual operating budget are included in the Town Manager's recommended annual budget. Departments are responsible for submitting their annual budget requests to the Town Manager. After reviews with the departments, the Town Manager makes any final adjustments to his recommended budget. The Department Heads' and Town Manager's recommended budget is presented to the Town Council beginning in November of each year.

The Town Council may adjust the Town Manager's recommended annual budget by majority vote. The Council is required to hold two public hearings on the budget, and all budget adjustments and petition warrant articles are presented to the public at the Deliberative Session in February. The budget is then presented for voting by the taxpayers at the annual town meeting in March. The legal spending limit is at the department level, as voted by town meeting.

INFORMATION USEFUL IN ASSESSING THE GOVERNMENT'S ECONOMIC CONDITION

Local Economy

Local economic conditions are favorable when compared to other regions. The 2012 unemployment rate for Londonderry is 4.8%, which is well below the overall 2012 U.S. unemployment rate of 7.9%.

Londonderry is one of the fastest growing communities in the state and southern NH. With I-93 running along the eastern segment, Rt. 128 through the middle, Rt. 28 the northern segment and Rt. 102 the southern segment, Londonderry has ample access to the major highway systems. The NH Department of Transportation's Manchester Airport Access Road project is now complete and open for business as of November 13, 2011. Londonderry now enjoys direct access to the Everett Turnpike/Route 3.

Although the Town was not unaffected by the current recession, due to its fiscal policies and land use/economic development planning efforts, the Town remains well positioned to maintain its strong financial position and capitalize on future economic growth. Several economic development projects have either been approved or expanded over the last year. The Londonderry Freezer Warehouse added 82,000 square feet to its existing 94,000 SF facility. Londonderry also welcomed American Tire Distributors to Town. The North Carolina based company will be constructing a 125,000 square foot facility off of Jack's Bridge Road in Londonderry, the second facility constructed in New England. Londonderry Land Development, LLC was recently approved to construct a 110,000 square foot retail center in the Exit 5 area of I-93. These projects represent a strong indication that the local economy and development activity are beginning to return to pre-recessionary levels.

This activity joins a number of major business expansions/new construction in Londonderry which occurred over the past few years, including:

Stonyfield Yogurt (Expanded)
Insight Technology (Expanded)
Freezer Warehouse (Expanded)
Bosch (Formerly Buderus) (Expanded)
Falling Water Office Park (New)
Captain Shoppes Strip Mall (New)
Penske Truck Rental (New)
Alamo Fireworks (New)

The significance of having existing businesses within Londonderry expand in town means that these businesses are pleased with the service, location and workforce that Londonderry and the region provides. The Town's Community Development Department, along with the dedicated service of the individuals from the various land use and development boards, continues to make economic development its top

priority. The intent behind this community effort is to create more job opportunities, expand the tax base and help make Londonderry an even better place to live and do business. As Londonderry's new brand states, "Business is good. Life is better!"

Long-Term Financial Planning

The Town continues to revise its budget review process to insure the efficient use of government resources, the application of non-recurring revenues for one-time capital items, and the development of revenue estimates consistent with anticipated performance levels in light of current economic conditions and operational policies. These and other financial policies are summarized in a comprehensive Financial Management Policy adopted by the Town Council.

The Town has completed a Revenue Study to determine appropriate levels for its fee-for-service programs, including emergency medical services; building inspection programs; wastewater facilities; and other revenue programs. The revised program reflects actual costs and market rates for its services, thereby further solidifying the Town's financial position.

In FY2003, the adequacy of its Fire, Ambulance and Highway Equipment Capital Reserve Programs were reviewed and adjusted to insure that sufficient funds will be available in the future to purchase equipment at appropriate intervals, without reliance upon long-term bonding mechanisms. In FY2010, Town voters appropriated \$225,000 for the purchase of public safety/highway equipment or contributions to Capital Reserve Funds, and increased that investment to \$325,000 in FY2011 and FY2012. For FY2013, voters approved \$510,000 for Fire, Ambulance and Highway Equipment programs, as well as \$150,000 designated for replacing various fire and emergency equipment such as medical needs and protective clothing.

In FY2004, the Town Council and Town Meeting established an Expendable Maintenance Trust Fund for Buildings and Grounds. This program is designed to systematically plan for the repair and improvements of Town facilities over a multi-year period, resulting in safe, efficient Town facilities funded by a constant level of taxpayer investment. For FY2013, Town meeting discontinued support of this annual \$200,000 program. Instead voters approved a Roadway Maintenance Trust Fund to assist in lowering the amount of bonded debt issued each year for this purpose in the amount of \$250,000.

The Town's Community Development Department is leading efforts to plan for the development of an industrial area south of Manchester-Boston Regional Airport, and a multi-use area located between NH Rte. 28 and I-93 (Jack's Bridge Development). The Department is planning infrastructure improvements to the area adjacent to the Airport, and is actively working with a private developer to promote development of the Jack's Bridge Development area. This development benefits from a 330,000 square foot anchor tenant, Harvey Industries.

Both areas were included as part of a 2003 Design Charette (the largest ever held in the State), to help the Town create a vision of its non-residential development opportunities. Both areas at full build out have the potential of creating approximately six million square feet of new commercial and industrial development. A third area was also included in the study, comprising a grand total of approximately 2,000 acres. The Town's goal is to position itself to accommodate appropriate development, which will build upon the recently opened Manchester Airport Access Road, and the ongoing widening of I-93.

Town staff has also been leading the local review of an ambitious plan by private property owners who propose to convert over 600 acres of mainly farmland into a mixed-use village concept consisting of office, commercial, retail, and medical facilities, along with approximately 1,300 residential units. The Woodmont Commons project is anticipated to be constructed over a 20-year period during which the owner/developer estimates the total economic impact to be approximately \$1.0 Billion. The Town anticipates receipt of a formal Master Plan application in Fall, 2013.

Relevant Financial Policies

The Town of Londonderry developed and adopted into the Town's Administrative Code a comprehensive Financial Policy in June 2003. During the fiscal year, in accordance with the policy, excess funds over the prescribed level established for budgeting purposes were used as a one-time revenue source towards various capital projects. The total amount allocated was \$523,000 for General Fund projects and \$320,000 for Special Revenue Fund projects.

Major Initiatives

Throughout FY2012, many notable projects and initiatives took place in the Town including the following:

Londonderry has taken a strong position managing its growth with the adoption of a growth management ordinance and impact fee system. In 1988, Londonderry was one of the first communities to adopt a growth management ordinance. In 2002, the Town Council revised its growth ordinances in response to continuing growth pressures. In 1994, it was one of the first communities to adopt an impact fee ordinance, which is reviewed annually and updated every two to four years. In 2002, the Town Council was able to appropriate approximately \$1.0 Million received in impact fees for debt service payments associated with a \$12 Million addition to Londonderry High School. Currently, impact fees are assessed to defray costs of growth which impacts our school, police, fire, library and recreational facilities as well as a number of major thoroughfares.

The Manchester/Boston Regional Airport completed a major expansion, which included the lengthening of MHT's main runway to over 9,000 feet, and construction of a new terminal building located in Londonderry. The terminal and expansion costs

were between \$65-70 Million. This airport expansion includes a new state-of-the art terminal facility, increased cargo and commercial flights and the designation of the airport and surrounding 939 acres as a U. S. Customs foreign trade zone. Value added within the zone is not taxed upon entry into the U. S. market, and no duty is paid on foreign products entering the zone. The majority of this area is in Londonderry. Manchester-Boston Regional Airport had another successful year in fiscal year 2009, enjoying its best financial performance to date despite the devastating impact of September 11 on the aviation industry in general. MHT also continued its efforts to improve airline services and modernize airport facilities and infrastructure. Year-end passenger activity totals surpassed the three million mark, with nearly 3.5 million passengers using Manchester-Boston Regional Airport. Air travelers from throughout Northern New England and Massachusetts continue to discover Manchester's easy access, competitive airfares, convenient jet service and inexpensive parking.

The Town and the City of Manchester renegotiated the Intermunicipal Agreement governing the operation of the airport; changes include a Payment-in-Lieu of Taxes to the Town in the amount of \$500,000 annually, adjusted each year by 2%. The Town received \$597,316 in FY2012.

The industrial area south of the airport holds significant opportunities for job creation and commercial and industrial development. The area consists of approximately 800 acres of industrial land. It is one of the largest contiguous pieces of industrial land in the state. The opening of a new airport access road from Everett Turnpike/Route 3 in Bedford across the Merrimack River and into the Manchester Airport, which was completed in November 2011, will also provide access to the industrial land mentioned previously. The Town needs to reconstruct Pettengill Road in order to provide complete access to the industrial land; supported by a \$260,000 appropriation at the 2002 Town Meeting, the Community Development and Public Works and Engineering Departments have completed the design of the main thoroughfare and utilities, and have secured the necessary permits for construction to facilitate the ultimate development of this area. The Town will continue to work with regional, state and federal officials to secure the necessary funding for the Pettengill Road project.

The Town's web site is http://www.londonderrynh.org/. On March 9, 2010, the Community Development Department and the Londonderry Economic Development development unveiled its new economic marketing (www.thriveinlondonderry.com). This effort started back in March 2009. The Town hired marketing consultant Gary O'Neil, O2-Generations of Creative Energy to help Londonderry establish a new brand and logo. The brand and logo was developed after many workshops with stakeholders in town, meeting with groups and individuals that interact and are major contributors to the region's economic development landscape. The effort included meetings with state leaders in order to receive a comprehensive perspective on Londonderry's direction and contribution towards the region's economy. The culmination of all of this effort resulted in Londonderry's new brand and logo, "Business is good. Life is better!" SilverTech, Inc. was hired to create a new economic development website and incorporated. SilverTech pulled into the new site the marketing material created through the efforts of Gary O'Neil and the Community Development Department. Also, local and regional data will be

included targeting the type of information site selectors need to put Londonderry at the top of their site selection list.

In addition to the above, the Town of Londonderry was chosen, along with 9 municipalities in the United States, to participate in a new pilot project sponsored by the U. S. Environmental Protection Agency for small and medium sized government organizations to implement ISO 14001 Environmental Management Systems at a facility/organization of its choice. The Public Works Department, which includes the divisions of Sewer, Solid Waste, Highway and Engineering, was chosen for the project. Londonderry will also be able to encourage businesses located or hoping to locate in Town to become ISO 14000 certified and will be in the position to help them accomplish that goal.

In 2003, the Town engaged the services of Behan Planning Associates to assist Londonderry in the update of its Master Plan. The update established new goals and objectives that work towards the new vision Londonderry has set for itself. The Planning Board adopted the new Master Plan on November 10, 2004. This process was managed by the Community Development Department, with the assistance of a citizen committee. Additional citizen input was encouraged through the Best Towns Process, a comprehensive community engagement process designed to insure that the Town's development and preservation proceeds in accordance with the direction established by its citizenry. Recognizing the importance of updating its Master Plan, voters in 2011 completed funding for the update, which the new master plan process began in Fall, 2011.

Another tool being implemented to assist with the orderly development of the community and preservation of its natural and aesthetic resources is continued community support of Open Space Preservation Bonds. The Town has raised over \$12,035,000 for Open Space Preservation and managed growth strategies over the past seven years. In addition to open space preservation, the Town raised funds to continue the development of the West Road Athletic Complex. The complex has six regulation sized soccer fields and comprises 41 acres. The Town also received \$200,000 in Land and Water Conservation Fund grants towards the development of the complex. Recreation impact fee revenues are allocated to improve and expand recreation facilities for the benefit of all Londonderry residents.

The Town Council recently passed zoning ordinance amendments to encourage workforce housing opportunities, which will further strengthen the Town's economic development effort.

In fiscal year 2004 the Town issued a \$10 Million bond for the construction of a new Police Facility and Town Hall Facility, with \$4 Million being invested in the Town's Open Space Preservation Program. This bond has made great advancements towards updating our infrastructure. In FY2006, voters approved \$200,000 to design replacement fire substations in North and South Londonderry and in FY2007 approved a \$2,375,000 bond to construct a new substation in south Londonderry. Voters in 2007, 2008, 2009, 2010 and 2011 voted to bond a total of \$5,200,000 to reconstruct roads within the community. In 2010, the Town received a \$1,650,000 ARRA grant to

construct a replacement North/West Fire Station. The Town and State have partnered to rebuild a major intersection on Route 28, which is key to broadening economic development efforts.

The Town continued its efforts to enhance its Geographical Information System (GIS). This system enables all departments and committees to better plan for the future needs of the Town and assists in making more informed land use and infrastructure improvement decisions. The GIS system was used to complete the 2006 update to the open space preservation program.

ACKNOWLEDGEMENTS

This report continues to refine the financial reporting of the Town. It is the tenth year the Town has produced a comprehensive annual financial report (CAFR). The Town received the Certificate of Achievement for Excellence in Financial Reporting for the Fiscal Years beginning in 2003 through 2011. This recognized the Town Finance Department's efforts for full disclosure of the financial information of the Town. A CAFR is a much more detailed reporting of the Town's finances, as well as providing historical information in the statistical section of this report.

The Certificate of Achievement is valid for a period of one year only. The Town believes that the current CAFR continues to meet the Certificate of Achievement Program's requirements and it will be submitted to the Government Finance Officers Association to determine its eligibility for another certificate.

The Town invites you to visit our web site at www.Londonderrynh.org where summary financial information is prominently displayed.

The publication of the CAFR requires many staff hours to accomplish and would not have been possible without the dedication of the entire staff of the Finance Department.

The strong financial position of the Town would not have been possible without the guidance and direction of the Town Council through its fiscal policies; the professional and diligent efforts of the entire staff of the Town; and the funding support provided by the Londonderry community through actions at the Annual Budgetary Town Meeting, all to whom we owe our sincere appreciation.

Respectfully submitted,

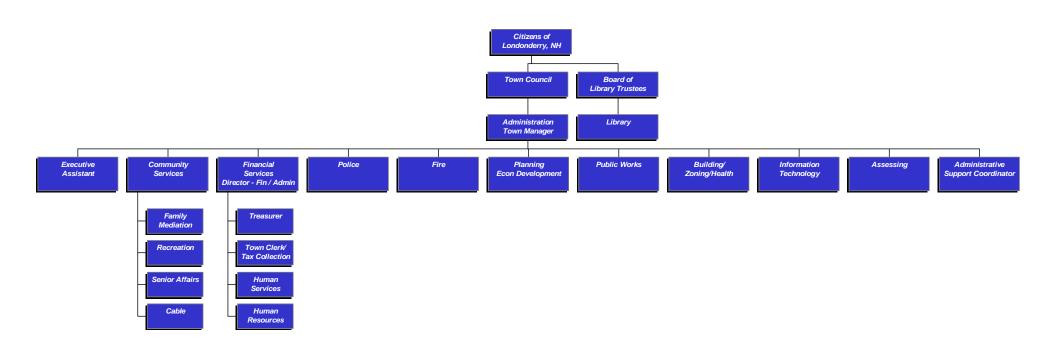
William R. Hart, Jr. Acting Town Manager Susan Hickey

Director of Finance and

Administration

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Town of Londonderry Organizational Chart



TOWN OF LONDONDERRY

DIRECTORY OF OFFICIALS June 30, 2012

TOWN COUNCIL

John Farrell Joe Green Tom Dolan Tom Freda Jim Butler

OTHER ELECTED OFFICIALS

Cindi Rice-Conley, Moderator Marguerite Seymour, Town Clerk/Tax Collector Kathy Wagner, Treasurer

OTHER OFFICIALS

William R. Hart, Jr., Acting Town Manager Susan Hickey, Director of Finance and Administration

Certificate of Achievement for Excellence in Financial Reporting

Presented to

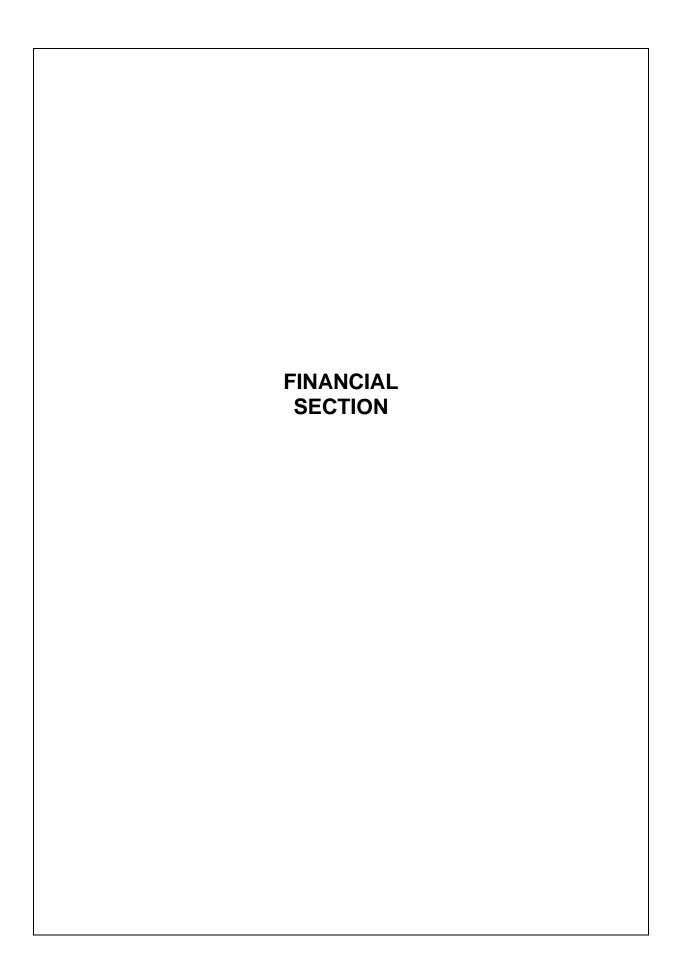
Town of Londonderry New Hampshire

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
June 30, 2011

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.



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Certified Public Accountants
Management Advisors

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INDEPENDENT AUDITORS' REPORT

To the Town Council Town of Londonderry, New Hampshire

We have audited the accompanying financial statements of the governmental activities, the major fund, and the aggregate remaining fund information of the Town of Londonderry, New Hampshire, as of June 30, 2012, and for the year then ended, which collectively comprise the Town of Londonderry, New Hampshire's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Town of Londonderry, New Hampshire's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the major fund, and the aggregate remaining fund information of the Town of Londonderry, New Hampshire, as of June 30, 2012, and the respective changes in financial position thereof, and the respective budgetary comparison for the General Fund for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, appearing on pages 17 - 24, and the required supplementary information appearing on page 60, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting

Standards Board, who considers it to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historic context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Londonderry, New Hampshire's basic financial statements. The additional information included in the Supplementary Statements and Schedules section of this report is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Londonderry, New Hampshire's basic financial statements. The introductory and statistical sections are presented for the purposes of additional analysis and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Nashua, New Hampshire

Melanson, Heath + Company P. C.

November 2, 2012

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the Town of Londonderry, we offer readers of the Town of Londonderry's financial statements this narrative overview and analysis of the financial activities of the Town of Londonderry for the fiscal year ended June 30, 2012. We encourage readers to consider the information here in conjunction with additional information that we have furnished in our letter of transmittal, which can be found on pages 1-9 of this report.

A. FINANCIAL HIGHLIGHTS

As of the close of the current fiscal year, total assets exceeded liabilities by \$77,528,858 (*net assets*), a change of \$ (306,378) in comparison with the prior year. Of this amount, \$6,847,135 (*unrestricted net assets*) may be used to meet the government's ongoing obligations to citizens and creditors.

As of the close of the current fiscal year, governmental funds reported combined ending fund balances of \$ 15,395,818, a change of \$ 1,185,709 in comparison with the prior year. Approximately 19.1% of this amount, \$ 2,939,228, is available for spending at the government's discretion (*unassigned fund balance*).

At the end of the current fiscal year, unassigned fund balance for the general fund was \$4,084,022, a change of \$238,952 in comparison to the prior year.

Total long-term debt (i.e., bonds payable) at the close of the current fiscal year was \$ 18,370,000 a change of \$ (1,150,000) in comparison to the prior year.

B. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the Town of Londonderry's basic financial statements. The basic financial statements comprise three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

<u>Government-wide financial statements</u>. The *government-wide financial statements* are designed to provide readers with a broad overview of the Town's finances in a manner similar to a private-sector business.

The *Statement of Net Assets* presents information on all of the Town's assets and liabilities, with the difference between the two reported as *net assets*. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position is improving or deteriorating.

The Statement of Activities presents information showing how the government's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions that are principally supported by taxes and intergovernmental revenues. The governmental activities include general government, public safety, highways and streets, sanitation, health and welfare, culture and recreation, conservation, and economic development. The government-wide financial statements can be found on pages 26-27 of this report.

<u>Fund financial statements</u>. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Town, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the Town's funds can be divided into two categories: governmental funds and fiduciary funds.

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The Town adopts an annual appropriated budget for its general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

The basic governmental fund financial statements can be found on pages 28-32 of this report.

<u>Fiduciary funds</u>. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the Town's own programs.

The basic fiduciary fund financial statement can be found on page 33 of this report.

<u>Notes to financial statements</u>. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The Notes to Financial Statements can be found on pages 34-59 of this report.

<u>Other information</u>. In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America. Required supplementary information can be found on page 60 of this report.

Additional combining statements and schedules are presented immediately following the required supplementary information. Combining statements and schedules can be found on pages 66-89 of this report.

C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following is a summary of the Town's condensed government-wide financial data for the current and prior fiscal years. All amounts are presented in thousands.

NET ASSETS

	Gove	rnmental tivities					
		<u>2012</u>		<u>2011</u>		Amount <u>Change</u>	% <u>Change</u>
Current and other assets Capital assets	\$	47,010 83,848	\$	45,399 85,986	\$	1,611 (2,138)	3.5% -2.5%
Total assets		130,858		131,385		(527)	-0.4%
Long-term liabilities outstanding Other liabilities	_	19,615 33,714		20,294 33,256		(679) 458	-3.3% 1.4%
Total liabilities		53,329		53,550		(221)	-0.4%
Net assets: Invested in capital assets, net Restricted Unrestricted	_	69,947 735 6,847	. <u>-</u>	70,406 744 6,685	. <u>-</u>	(459) (9) 162	-0.7% -1.2% 2.4%
Total net assets	\$_	77,529	\$	77,835	\$_	(306)	-0.4%

CHANGES IN NET ASSETS

Revenues:		<u>2012</u>		<u>2011</u>	Amount <u>Change</u>		% <u>Change</u>
Program revenues:							
Charges for services	\$	6,180	\$	6,259	\$ (79)		
Operating grants and contributions		778		1,060	(282)		-26.6%
Capital grants and contributions		65		1,490	(1,425)	1	-95.6%
General revenues:							
Property taxes		15,440		15,257	183		1.2%
Interest, penalties and other taxes		909		895	14		1.6%
Motor vehicle permits		6,392		5,712	680		11.9%
Grants and contributions not							
restricted to specific programs		1,295		1,247	48		3.8%
Investment income		38		37	1		2.7%
Other	_	266	-	356	(90)	_	-25.3%
Total revenues		31,363		32,313	(950)		-2.9%
Expenses:							
General government		3,963		3,731	232		6.2%
Public safety		16,560		16,350	210		1.3%
Highways and streets		4,405		6,279	(1,874)	1	-29.8%
Sanitation		3,600		4,492	(892)		-19.9%
Health and welfare		126		150	(24)		-16.0%
Culture and recreation		1,911		1,913	(2)		-0.1%
Conservation		3		3	-		0.0%
Economic development		431		426	5		1.2%
Interest	_	683	-	705	(22)	_	-3.1%
Total expenses	_	31,682	-	34,049	(2,367)	_	-7.0%
Change in net assets before		(210)		(1.726)	1,417		-81.6%
permanent fund contributions		(319)		(1,736)	1,417		-01.0%
Permanent fund contributions	_	13	-	13		_	0.0%
Change in net assets		(306)		(1,723)	1,417		-82.2%
Net assets - beginning of year	_	77,835	_	79,558	(1,723)	_	-2.2%
Net assets - end of year	\$_	77,529	\$_	77,835	\$ (306)	\$	-0.4%

As noted earlier, net assets may serve over time as a useful indicator of a government's financial position. At the close of the most recent fiscal year, total net assets were \$ 77,528,858, a change of \$ (306,378) from the prior year.

The largest portion of net assets, \$ 69,947,258 (90.2%), reflects the Town's investment in capital assets (e.g., land, buildings, infrastructure, machinery and equipment), less any related debt used to acquire those assets that is still outstanding. The Town uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the Town's investment in capital assets is reported net of related debt, it should be

noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of net assets, \$ 734,465 (0.95%), represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net assets, \$ 6,847,135, may be used to meet the Town's ongoing obligations to citizens and creditors.

<u>Governmental activities</u>. Governmental activities for the year resulted in a change in net assets of \$ (306,378). Key elements of this change are as follows:

General fund operations, as discussed further in Section D	\$	335,896
Special revenue fund revenues and transfers in over expenditures and transfers out		755,467
Capital project fund revenues and transfers in over expenditures		103,405
Trust fund expenditures and transfers out over revenues		(9,059)
Depreciation expense in excess of principal debt service		(825,247)
Change in OPEB liability		(602,135)
Other GAAP accruals	_	(64,705)
Total	\$_	(306,378)

D. FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS

As noted earlier, the Town uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

<u>Governmental funds</u>. The focus of governmental funds is to provide information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing the Town's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, governmental funds reported combined ending fund balances of \$ 15,395,818, a change of \$ 1,185,709 in comparison to the prior year. Key elements of this change are as follows:

General fund operations, as discussed further below	\$	335,896
Nonmajor fund revenues and transfers in over		
expenditures and transfers out	_	849,813
Total	\$_	1,185,709

The general fund is the chief operating fund. At the end of the current fiscal year, unassigned fund balance of the general fund was \$ 4,084,022, while total fund balance was \$ 9,265,452. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total general fund expenditures. The results of this comparison are summarized in the table below.

				% of
				Total General
General Fund	6/30/12	6/30/11	<u>Change</u>	Fund Expenditures
Unassigned fund balance	\$ 4,084,022	\$ 3,845,070	\$ 238,952	15.1%
Total fund balance ¹	\$ 9,265,452	\$ 8,929,556	\$ 335,896	34.3%

¹Includes capital reserve funds.

The total fund balance of the general fund changed by \$ 335,896 during the current fiscal year. The primary underlying reasons for this change in fund balance are as follows:

Revenues in excess of budget	\$	338,068
Expenditures less than budget		124,836
Use of fund balance as a funding source		(523,000)
Excess of current year encumbrances over prior year		419,588
Capital reserve fund operations		163,046
Other	_	(186,642)
Total	\$_	335,896

The Town's capital reserve funds are included in total general fund balance as follows:

	<u>6/30/12</u>	<u>6/30/11</u>	<u>Change</u>
Capital reserve funds	\$ 760,083	\$ 597,037	\$ 163,046

E. GENERAL FUND BUDGETARY HIGHLIGHTS

Differences between the original budget and the final amended budget resulted in an overall increase in general fund appropriations of \$ 366,657. This increase was the result of the Town's mid-year reclassification of the Cable Franchise Fee Fund from a special revenue account to a general fund account. This reclassification resulted in an offsetting decrease in annually budgeted special revenue fund appropriations of (\$ 366,657).

Significant budget to actual variances for general fund revenues and expenditures include the following:

- Motor vehicle registrations revenue was over budget by \$ 204,972 due to a general increase in motor vehicle revenues throughout the State.
- Income from departments was over budget by \$ 126,430, primarily due to an increase in ambulance revenue.
- Investment income was under budget by \$ (87,584) due to continued Federal Reserve policies to keep interest rates as low as possible in an attempt to stimulate the economy.
- Legal expenditures were over budget by \$ (359,918) due to legal issues regarding impact fees.
- Highway department expenditures were under budget by \$ 271,920, primarily due to a decrease in snow removal and winter road maintenance costs.

F. CAPITAL ASSET AND DEBT ADMINISTRATION

<u>Capital assets</u>. Total investment in capital assets for governmental activities at year end amounted to \$83,847,257 (net of accumulated depreciation), a change of \$(2,139,186) from the prior year. This investment in capital assets includes land, construction in progress, buildings and improvements, machinery, vehicles and equipment, intangibles, improvements other than buildings, and infrastructure.

Major capital asset events during the current fiscal year included the following:

- \$ 497,506 of construction in progress for Exit 4A and Bartley Hill Road, as well as additional costs for North Fire Station.
- \$ 313,340 for machinery, vehicles, and equipment, including the planned replacement of three highway department vehicles.
- \$ 25,215 for buildings and improvements, including the Library roof replacement project.
- \$ (2,975,247) in current year depreciation expense.

Additional information on the Town's capital assets can be found in Note 10 on page 48-49 of this report.

Long-term debt. At the end of the current fiscal year, total bonded debt outstanding was \$ 18,370,000, all of which was backed by the full faith and credit of the government.

<u>Credit rating</u>. As of June 30, 2012, the Town's credit rating on outstanding bonded debt was Aa2, which was unchanged from the prior year.

Additional information on the Town's long-term debt can be found in Note 15 on pages 50-51 of this report.

G. ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

The general outlook for the Town of Londonderry is positive. The 4.8% unemployment rate for the Manchester/Londonderry area, according to the New Hampshire Employment Security Bureau, is under the overall U.S. unemployment rate of 7.9%. The Town, in partnership with the State of New Hampshire, continues to invest strongly in its public works infrastructure and is poised to benefit from continued improvements in the overall economy.

For the upcoming fiscal year, the taxpayers approved at the Annual Budgetary Town Meeting a \$ 31,764,191 operating and capital improvement budget. During the year the Town will be issuing a \$ 500,000 bond for the Town's Roadway Management Program.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Town of Londonderry's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Director of Finance & Administration

Town of Londonderry

268B Mammoth Road

Londonderry, New Hampshire 03053

Basic Financial Statements

TOWN OF LONDONDERRY, NEW HAMPSHIRE STATEMENT OF NET ASSETS

JUNE 30, 2012

		Governmental <u>Activities</u>
ASSETS		
Current:	Φ	44.005.040
Cash and short-term investments	\$	44,305,940
Investments		664,363
Receivables, net of allowance for uncollectibles:		4 000 550
Property taxes		1,036,556
User fees		450,536
Intergovernmental		109,285
Other		413,007
Other	_	14,179
Total current assets		46,993,866
Noncurrent:		
Receivables, net of allowance for uncollectibles:		16 100
Property taxes		16,488
Capital assets:		20 052 250
Land and construction in progress		20,053,250
Other capital assets, net of accumulated depreciation Total noncurrent assets	_	63,794,007
rotal noncurrent assets		83,863,745
TOTAL ASSETS		130,857,611
LIABILITIES Current:		
Accounts payable		991,214
Accrued liabilities		851,568
Taxes collected in advance		28,884,004
Other liabilities		89,856
Current portion of long-term liabilities:		
Bonds payable		2,245,000
Compensated absences		642,691
Landfill post-closure	_	10,000
Total current liabilities		33,714,333
Noncurrent:		
Bonds payable, net of current portion		16,125,000
Compensated absences, net of current portion		914,072
Landfill post-closure, net of current portion		130,000
OPEB liability	_	2,445,348
Total noncurrent liabilities	_	19,614,420
TOTAL LIABILITIES		53,328,753
NET ASSETS		
Invested in capital assets, net of related debt		69,947,258
Restricted externally or constitutionally for:		
Permanent funds:		
Nonexpendable		629,771
Expendable		104,694
Unrestricted	_	6,847,135
TOTAL NET ASSETS	\$	77,528,858

See notes to financial statements.

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2012

		ı	Program Revenues	Net (Expenses) Revenues and Changes in Net Assets
			Operating Capital	Changes in Net 7100010
		Charges for	Grants and Grants and	Governmental
	Expenses	Services	Contributions Contributions	Activities
	<u> Experiedo</u>	<u> </u>	<u>oommadiono</u>	<u>rtouridoo</u>
Governmental Activities:				
General government	\$ 3,963,149	\$ 62,748	\$ 159 \$ -	\$ (3,900,242)
Public safety	16,560,271	3,642,174	20,650 65,205	(12,832,242)
Highways and streets	4,405,364	· · · -	583,847 -	(3,821,517)
Sanitation	3,599,659	2,169,312	76,069 -	(1,354,278)
Health and welfare	126,106	· · · · -	·	(126,106)
Culture and recreation	1,910,707	306,152	66,363 -	(1,538,192)
Conservation	3,156	-	31,132 -	27,976
Economic development	430,689	_	·	(430,689)
Interest	683,447	_		(683,447)
Total Governmental Activities	\$ 31,682,548	\$ 6,180,386	\$ <u>778,220</u> \$ <u>65,205</u>	(24,658,737)
			General Revenues: Property taxes	15,439,921
			Interest, penalties and other taxes	908,627
			Motor vehicle registrations Grants and contributions not restric	6,392,231 cted
			to specific programs	1,295,153
			Investment income	37,797
			Other	265,480
			Total general revenues	24,339,209
			Change in net assets before permanent fund contributions	(319,528)
			Permanent fund contributions	13,150
			Change in net assets	(306,378)
			Net Assets: Beginning of year	77,835,236
			End of year	\$

GOVERNMENTAL FUNDS

BALANCE SHEET

JUNE 30, 2012

ASSETS		<u>General</u>	C	Nonmajor Governmental <u>Funds</u>	(Total Governmental <u>Funds</u>	
Cash and short-term investments Investments Receivables, net of allowance for uncollectibles:	\$	42,733,061 -	\$	1,572,879 664,363	\$	44,305,940 664,363	
Property taxes		1,048,235		4,809		1,053,044	
User fees		403,956		46,580		450,536	
Intergovernmental		109,285		-		109,285	
Other		29,434		383,573		413,007	
Due from other funds		2,986,846		5,065,589		8,052,435	
Other		14,179	_	-	-	14,179	
TOTAL ASSETS	\$	47,324,996	\$ <u>_</u>	7,737,793	\$_	55,062,789	
LIABILITIES AND FUND BALANCES							
Liabilities:							
Accounts payable	\$	901,097	\$	90,117	\$	991,214	
Accrued liabilities		597,629		-		597,629	
Deferred revenues		1,000,444		51,389		1,051,833	
Taxes collected in advance		28,884,004		-		28,884,004	
Due to other funds		6,588,114		1,464,321		8,052,435	
Other liabilities		88,256	-	1,600	_	89,856	
TOTAL LIABILITIES		38,059,544		1,607,427		39,666,971	
Fund Balances:							
Nonspendable		-		629,771		629,771	
Restricted		2,474,373		6,609,773		9,084,146	
Committed		1,138,645		35,616		1,174,261	
Assigned		1,568,412		-		1,568,412	
Unassigned		4,084,022	_	(1,144,794)	-	2,939,228	
TOTAL FUND BALANCES	-	9,265,452	-	6,130,366	-	15,395,818	
TOTAL LIABILITIES AND FUND BALANCES	\$	47,324,996	\$ <u>_</u>	7,737,793	\$_	55,062,789	

RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET ASSETS OF GOVERNMENTAL ACTIVITIES IN THE STATEMENT OF NET ASSETS

JUNE 30, 2012

Total governmental fund balances	\$	15,395,818
 Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds. 		83,847,257
 Revenues are reported on the accrual basis of accounting and are not deferred until collection. 		1,051,833
 In the statement of activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due. 		(253,939)
 Long-term liabilities, including bonds payable, compensated absences, landfill post-closure, and OPEB liabilities are not due and payable in the current period and, therefore, are not reported in the governmental funds. 	_	(22,512,111)
Net assets of governmental activities	\$	77,528,858

GOVERNMENTAL FUNDS

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

FOR THE YEAR ENDED JUNE 30, 2012

		General	Nonmajor Governmental <u>Funds</u>	Total Governmental <u>Funds</u>
Revenues:				
Property taxes	\$	15,401,672	\$ -	\$ 15,401,672
Interest, penalties and				
other taxes		908,627	30,603	939,230
Licenses and permits		6,669,255	75,961	6,745,216
Intergovernmental		1,879,000	-	1,879,000
Charges for services		1,063,337	4,851,951	5,915,288
Investment income		37,797	(2,594)	35,203
Other revenues		265,480	148,252	413,732
Total Revenues		26,225,168	5,104,173	31,329,341
Expenditures: Current:				
General government		3,386,765	2,996	3,389,761
Public safety		12,814,322	2,587,167	15,401,489
Highways and streets		2,554,791	-	2,554,791
Sanitation		1,902,722	1,159,609	3,062,331
Health and welfare		125,816	290	126,106
Culture and recreation		1,653,577	154,118	1,807,695
Conservation		3,156	-	3,156
Economic development		408,499	-	408,499
Capital outlay		1,274,924	260,317	1,535,241
Debt service		2,854,563		2,854,563
Total Expenditures		26,979,135	4,164,497	31,143,632
Excess (deficiency) of revenues				
over (under) expenditures		(753,967)	939,676	185,709
Other Financing Sources (Uses):		4 000 000		4 000 000
Bond issuance		1,000,000	-	1,000,000
Transfers in		457,709	367,846	825,555
Transfers out	-	(367,846)	(457,709)	(825,555)
Total Other Financing Sources (Uses)	-	1,089,863	(89,863)	1,000,000
Net changes in fund balances		335,896	849,813	1,185,709
Fund Balances, beginning of year, as restated	-	8,929,556	5,280,553	14,210,109
Fund Balances, end of year	\$	9,265,452	\$ 6,130,366	\$ 15,395,818
See notes to financial statements.				

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2012

NET CHANGES IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS	\$	1,185,709
 Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense: 		
Capital outlay purchases Depreciation		836,061 (2,975,247)
 Revenues in the Statement of Activities that do not provide current financial resources are fully deferred in the Statement of Revenues, Expenditures and Changes in Fund Balances. Therefore, the recognition of revenue for various types of accounts receivable (e.g., property taxes) differ between the two statements. This amount represents the net change in deferred revenue. 		46,828
 The issuance of long-term debt (e.g., bonds and leases) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction, however, has any effect on net assets: 		
Issuance of bond debt Repayments of bonded debt		(1,000,000) 2,150,000
 In the statement of activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due. 		21,115
 Some expenses reported in the Statement of Activities, do not require the use of current financial resources and therefore, are not reported as expenditures in the governmental funds. 		
Compensated absences Landfill post-closure liability OPEB liability	_	21,291 10,000 (602,135)
CHANGE IN NET ASSETS OF GOVERNMENTAL ACTIVITIES	\$_	(306,378)

GENERAL FUND

STATEMENT OF REVENUES AND OTHER SOURCES, AND EXPENDITURES AND OTHER USES - BUDGET AND ACTUAL

FOR THE YEAR ENDED JUNE 30, 2012

	Original <u>Budget</u>	Final <u>Budget</u>	Actual Amounts (Budgetary <u>Basis)</u>	Variance with Final Budget Positive (Negative)
Revenues and other sources:				
Property taxes	\$ 15,233,135	\$ 15,233,135	\$ 15,233,135	\$ -
Interest, penalties, and other taxes	882,607	882,607	915,053	32,446
Licenses and permits	6,438,759	6,438,759	6,669,255	230,496
Intergovernmental	1,804,419	1,804,419	1,879,000	74,581
Charges for services	570,250	936,907	1,063,337	126,430
Investment income	125,000	125,000	37,416	(87,584)
Other revenues	260,241	260,241	306,731	46,490
Other financing sources:				
Bond issuance	1,000,000	1,000,000	1,000,000	-
Transfers in	558,500	558,500	473,709	(84,791)
Use of fund balance	523,000	523,000	523,000	
Total Revenues	27,395,911	27,762,568	28,100,636	338,068
Expenditures and other uses:				
Current:				
General government	2,968,183	2,968,183	3,357,882	(389,699)
Public safety	12,891,791	12,891,791	12,828,981	62,810
Highways and streets	3,051,023	3,051,023	2,779,103	271,920
Sanitation	1,899,790	1,899,790	1,844,646	55,144
Health and welfare	182,680	182,680	125,816	56,864
Culture and recreation	1,400,104	1,766,761	1,746,964	19,797
Conservation	3,300	3,300	3,156	144
Economic development	435,446	435,446	417,217	18,229
Capital outlay	1,248,000	1,248,000	1,227,208	20,792
Debt service	2,863,397	2,863,397	2,854,562	8,835
Other financing uses:				
Transfers out	452,197	452,197	452,197	
Total Expenditures	27,395,911	27,762,568	27,637,732	124,836
Excess of revenues and other sources				
over expenditures and other uses	\$	\$	\$ 462,904	\$ 462,904

FIDUCIARY FUNDS

STATEMENT OF FIDUCIARY NET ASSETS

JUNE 30, 2012

<u>ASSETS</u>	Agency <u>Funds</u>
Cash and short term investments Investments	\$ 2,406,331 12,075
Total Assets	\$ 2,418,406
<u>LIABILITIES</u>	
Escrow deposits School funds	\$ 2,097,258 321,148
Total Liabilities	\$ 2,418,406

Notes to Financial Statements June 30, 2012

1. Summary of Significant Accounting Policies

The accounting policies of the Town of Londonderry (the Town) conform to generally accepted accounting principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

A. Reporting Entity

The government is a municipal corporation governed by a 5-member elected Town Council. As required by generally accepted accounting principles, these financial statements present the government and applicable component units for which the government is considered to be financially accountable. In fiscal year 2012, it was determined that no entities met the required GASB 39 criteria of component units.

B. Government-Wide and Fund Financial Statements

Government-Wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Assets and the Statement of Activities) report information on all of the nonfiduciary activities of the primary government. For the most part, the effect of interfund activity has been removed from these statements; however, interfund services provided and used was not eliminated by the process of consolidation. Governmental activities are supported primarily by taxes and intergovernmental revenues.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. *Program revenues* include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Fund Financial Statements

Separate financial statements are provided for governmental funds and fiduciary funds, even though the latter are excluded from the government-

wide financial statements. Major individual governmental funds are reported as separate columns in the fund financial statements.

C. <u>Measurement Focus</u>, <u>Basis of Accounting</u>, <u>and Financial Statement</u> Presentation

Government-Wide Financial Statements

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*, as are fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Amounts reported as *program revenues* include (1) charges to customers or applicants for goods, services, or privileges provided, (2) operating grants and contributions, and (3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as *general revenues* rather than as program revenues. Likewise, general revenues include all taxes.

Fund Financial Statements

Governmental fund financial statements are reported using the *current* financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers property tax revenues to be available if they are collected within 60 days of the end of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

The government reports the following major governmental funds:

• The *general fund* is the government's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

Additionally, the Town reports the following fund type:

 The agency fund is used to account for resources legally held in trust for impact fees, construction escrows and school district capital reserves. Agency funds, unlike other funds, have no measurement focus, reporting only assets and liabilities.

D. Cash and Short-Term Investments

Cash balances from all funds, except those required to be segregated by law, are combined to form a consolidation of cash. Cash balances are invested to the extent available, and interest earnings are recognized in the general fund. Certain special revenue and fiduciary funds segregate cash, and investment earnings become a part of those funds.

Deposits with financial institutions consist primarily of demand deposits, certificates of deposits, and savings accounts. A cash and investment pool is maintained that is available for use by all funds. Each fund's portion of this pool is reflected on the combined financial statements under the caption "cash and short-term investments". The interest earnings attributable to each fund type are included under investment income.

E. Investments

State and local statutes place certain limitations on the nature of deposits and investments available. Deposits in any financial institution may not exceed certain levels within the financial institution. Non-fiduciary fund investments can be made in securities issued by or unconditionally guaranteed by the U.S. Government or agencies that have a maturity of one year or less from the date of purchase and repurchase agreements guaranteed by such securities with maturity dates of no more than 90 days from the date of purchase.

Investments for the Trust Funds consist of marketable securities, bonds, mutual funds, and short-term money market investments. Investments are carried at fair value.

F. Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "due from/to other funds" (i.e., the current portion of interfund loans).

G. Capital Assets

Capital assets, which include property, plant, and equipment are reported in the government-wide financial statements. Capital assets are defined

by the government as assets with an initial individual cost of more than \$1,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Property, plant and equipment are depreciated using the straight-line method over the following estimated useful lives:

<u>Assets</u>	<u>Years</u>
Buildings	40
Building improvements	20
Infrastructure	30 - 75
Vehicles	5
Office equipment	5
Computer equipment	5

H. Compensated Absences

It is the government's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. All vested sick and vacation pay is accrued when incurred in the government-wide and fiduciary fund financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

I. Long-Term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities.

The governmental fund financial statements recognize the proceeds of debt as other financing sources in the current period, while debt issuance costs are reported as expenditures.

J. Fund Equity

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "net assets".

<u>Fund Balance</u> – In general, fund balance represents the difference between current assets and current liabilities. The Town reserves those

portions of fund balance that are legally segregated for a specific use or which do not represent available, spendable resources and therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

The Town's fund balance classifications are as follows:

- Nonspendable funds are either unspendable in the current form (i.e., prepaid items) or can never be spent (i.e., cemetery perpetual care principal).
- 2) Restricted funds are restricted to specific purposes by external constraints imposed by laws, creditors, or grantors, or others outside of the Town's organization. The Town reports restricted fund balance in the general fund for the encumbered, unspent proceeds of bond issuances, and in the special revenue funds for funds that have been created by statute or have other external constraints on how the monies held in these funds may be expended.
- 3) Committed funds can only be used for specific purposes pursuant to constraints imposed by formal action of the Town's highest decision making authority, which is the annual Budgetary Town Meeting. These commitments can only be established, modified, or rescinded by majority Town Meeting vote. The Town reports committed fund balance in the general fund for the encumbered, unspent portion of non-lapsing capital appropriations, as well as for capital reserves set aside by Town Meeting vote for future capital acquisitions and improvements.
- 4) Assigned funds are intended to be used for specific purposes as established by the approved Town Council budget. The Town reports assigned fund balance in the general fund for year-end departmental encumbrances for goods and services that have been ordered but not yet received. The Town also reports assigned fund balance for general fund surplus fund balance that has been appropriated as a funding source for the subsequent fiscal period.
- 5) Unassigned funds are available to be spent in future periods.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the Town uses the following order to liquidate liabilities: restricted, committed, assigned, and unassigned.

<u>Net Assets</u> - Net assets represent the difference between assets and liabilities. Net assets invested in capital assets, net of related debt, consist of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net assets are reported as *restricted*

when there are limitations imposed on their use either through enabling legislation adopted by the Town or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. All other net assets are reported as *unrestricted*.

K. Use of Estimates

The preparation of basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements, and the reported amounts of the revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

2. <u>Stewardship, Compliance, and Accountability</u>

A. <u>Budgetary Information</u>

At the annual town meeting, the Town Council presents an operating and capital budget for the proposed expenditures of the fiscal year commencing the following July 1. The budget, as enacted by town meeting, establishes the legal level of control and specifies that certain appropriations are to be funded by particular revenue sources. The original budget can be amended during the fiscal year by special town meetings as required by changing conditions.

The Town's legal spending limit is at the department level, as voted by town meeting.

Formal budgetary integration is employed as a management control device during the year for the General Fund and certain Special Revenue Funds (i.e., sewer division fund).

At year end, appropriation balances lapse, except for certain unexpended capital items and encumbrances which will be honored during the subsequent fiscal year.

B. Budgetary Basis

The general fund and special revenue funds final appropriation appearing on the "Budget and Actual" pages of the fund financial statements represents the final amended budget after all transfers and supplemental appropriations.

C. Budget/GAAP Reconciliation

The budgetary data for the general fund and annually budgeted special revenue funds is based upon accounting principles that differ from generally accepted accounting principles (GAAP). Therefore, in addition to the GAAP basis financial statements, the results of operations of the general fund and annually budgeted special revenue funds are presented in accordance with budgetary accounting principles to provide a meaningful comparison to budgetary data.

The following is a summary of adjustments made to the actual revenues and other sources, and expenditures and other uses, to conform to the budgetary basis of accounting.

	Revenues and Other			Expenditures and Other		
General Fund	<u>Fin</u>	ancing Sources	Financing Use			
Revenues/Expenditures (GAAP basis)	\$	26,225,168	\$	26,979,135		
Other financing sources/uses (GAAP basis)	_	1,457,709	_	367,846		
Subtotal (GAAP Basis)		27,682,877		27,346,981		
Adjust tax revenue to accrual basis		(168,537)		-		
Subtract beginning of year appropriation carryforwards from expenditures		-		(3,309,760)		
Add end-of-year appropriation carryforwards to expenditures		-		3,729,348		
Recognize use of fund balance as funding source		523,000		-		
Reverse effect of combining general fund and capital reserve funds (GASB						
54)		(380)		162,666		
Reverse various timing differences	_	63,676	_	(291,503)		
Budgetary basis	\$_	28,100,636	\$_	27,637,732		

(continued)

(continued)

Nonmajor Governmental Funds:	Revenues and Other <u>Financing Sources</u>			Expenditures and Other inancing Uses
Revenues/Expenditures (GAAP basis)	\$	5,104,173	\$	4,164,497
Other financing sources/uses (GAAP basis)	_	367,846	_	457,709
Subtotal (GAAP Basis)		5,472,019		4,622,206
Less non-budgeted funds		(2,845,681)		(2,662,263)
Subtract beginning of year appropriation carryforwards from expenditures		-		(1,878,106)
Add end-of-year appropriation carryforwards to expenditures		-		3,074,574
Remove deferred revenue	_	8,581	_	
Budgetary basis	\$_	2,634,919	\$_	3,156,411

D. Excess of Expenditures Over Appropriations

Expenditures exceeding appropriations during the current fiscal year were as follows:

General Fund:

Town manager	\$ (102,074)
Information technology	\$ (3,988)
Legal	\$ (359,918)
General services	\$ (41,663)
Cemetery	\$ (9,716)
Fire department	\$ (87,273)
Library	\$ (21,718)
Nonmajor Governmental Funds:	
Police outside detail	\$ (16.365)

E. Deficit Fund Equity

The following funds had deficits as of June 30, 2012:

Nonmajor Governmental Funds:

Capital project funds:

Exit 4A \$ (1,144,794)

This deficit will be eliminated through future bond proceeds, which have been authorized but are currently unissued.

3. Cash and Short-Term Investments

Custodial Credit Risk - Deposits. Custodial credit risk is the risk that in the event of a bank failure, the Town's deposits may not be returned to it. New Hampshire RSA 41:29 stipulates that Town funds be deposited "in participation units in the public deposit investment pool established pursuant to RSA 383:22 or in federally insured banks charted under the laws of New Hampshire or the federal government with a branch within the state, except that funds may be deposited in federally insured banks outside the state if such banks pledge and deliver to a third party custodial bank or the federal reserve bank collateral security of the following types:

- (a) United States governmental obligations
- (b) United States government agency obligations; or
- (c) Obligations of the State of New Hampshire in value at least equal to the amount of the deposit in each case."

In addition, RSA 41:29 allows excess funds "which are not immediately needed for the purpose of expenditure" to be invested in the "public deposit investment pool established pursuant to RSA 383:22, or in deposits, including money market accounts, or certificates of deposit, or repurchase agreements, and all other types on interest bearing accounts, of federally insured banks chartered under the laws of New Hampshire or the federal government with a branch within the state, or in obligations fully guaranteed as to principal and interest by the United States government."

The Town's deposit policy for custodial credit risk requires a comprehensive review of the credit worthiness and capital ratios of the institutions. The Town's deposit policy limits the investment of Town assets to U.S. Treasury Securities maturing in less than one year, fully insured or collateralized certificates of deposits at commercial banks of the State of New Hampshire, New England Region and the State of New York, repurchase agreements fully collateralized by the U.S. Treasury Securities or agencies, and any state approved pool or instrument. The Town's policy further stipulates that all Town assets be secured through third-party custody and safekeeping procedures.

As of June 30, 2012, none of the Town's bank balance of \$ 44,632,981 was exposed to custodial credit risk as uninsured, uncollateralized, or collateral held by pledging bank's trust department not in the Town's name.

The Town also maintains various trust funds that are managed by the Trustees of Trust Funds (Trustees). As of June 30, 2012, none of the Trustees' short-term cash and investment balances of \$ 70,102 were exposed to custodial credit risk as uninsured, uncollateralized, or collateral held by pledging bank's trust department not in the Town's name.

4. Investments

A. Custodial Credit Risk

The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. Both the Town's and Trustees' investment policies follow the guidelines of New Hampshire RSA 31.

As of June 30, 2012, none of the Town's investments of \$ 12,075 were exposed to custodial credit risk.

As of June 30, 2012, none of the Trustees' investments of \$ 664,363 were exposed to custodial credit risk.

B. Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. State law employs the "prudent investor rule" whereby investments are made as a prudent person would be expected to act, with discretion and intelligence, to seek reasonable income, preserve capital, and, in general, avoid speculative investments. Neither the Town's nor the Trustees' policies specifically address investment credit risk.

Presented below (in thousands) is the actual rating as of year end for each of the Town's and Trustees' investments (All federal agency securities have an implied credit rating of AAA.):

	Rating as of Year End							<u>d</u>	
	Fair								Not
Investment Type	<u>Value</u>		<u>AAA</u>		<u>AA3</u>		BAA1		Rated
Debt-related Securities:									
Corporate bonds	\$ 31	\$	-	\$	21	\$	10	\$	-
Federal agency securities	31		31		-		-		-
Subtotal	62	\$	31	\$	21	\$	10	\$	
Certificates of deposits	24								
Corporate equities	253								
Mutual funds	338	_							
Total investments	\$ 677	=							

C. Concentration of Credit Risk

Neither the Town nor the Trustees place limits on the amount that may be invested in any one issuer.

As of June 30, 2012, all of the Town's investments were held in an FDIC-insured bank certificate of deposit.

As of June 30, 2012, the Trustees did not have investments in any one issuer greater than 5% of total investments.

D. Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. Neither the Town nor the Trustees have a formal investment policy that limits investment maturities as a means of managing their exposure to fair value losses arising from changing interest rates.

Information about the sensitivity of the fair values of the Town's investments to market interest rate fluctuations is as follows (in thousands):

			Investment Maturities (in Years)									
		Fair	Less						More			
Investment Type		<u>Value</u>	<u>Than</u>	<u>1</u>	<u>1-5</u>		<u>6-10</u>		<u>Than 10</u>			
Debt Related Securities: Corporate bonds Federal agency securities	\$	31 \$ <u>31</u>	31 	\$	- 31	\$	- -	\$	- -			
Total	\$_	62 \$	§ <u>31</u>	\$_	31	\$	-	\$				

E. Foreign Currency Risk

Foreign currency risk is the risk that changes in foreign exchange rates will adversely affect the fair value of an investment. Neither the Town nor the Trustees have policies for foreign currency risk.

5. Taxes Receivable

The Town bills property taxes on a semi-annual basis, with property taxes due in July and December. Property tax revenues are recognized in the fiscal year for which taxes have been levied (budgeted) to the extent that they become available, i.e., due or receivable within the current fiscal year and collected within the current period or within 60 days of year end. Property taxes collected before the due date and in advance of the year for which they are levied are

recorded as a *taxes collected in advance* liability, as they are intended to finance the Town's subsequent year's operations.

Delinquent taxes are typically liened at the Registrar of Deeds on February 28 of the next year. If the liened property taxes (redemptions) are not paid within two years of the tax lien date, the property is conveyed to the Town by tax deed and could subsequently be sold at a public sale.

The Town annually budgets an amount (overlay) for residential and business property tax abatements and refunds. All abatements and refunds are charged to this overlay account and are classified as a contra-tax revenue in the general fund. The overlay account also includes probable abatements accrued to be paid.

Taxes receivable at June 30, 2012 consist of the following:

Property Taxes:			
2011	\$5,790_		
			5,790
Tax Liens:			
2011	593,738		
2010	330,424		
2009	71,191		
Prior	24,178		
			1,019,531
Elderly Deferrals			16,488
Land Use Change Tax			4,809
Yield Tax			4,210
Excavation Tax		_	2,216
Total		\$	1,053,044

Taxes Collected for Others

The Town collects property taxes for the Londonderry School District and for Rockingham County. Payments to the school district are normally made throughout the year and payment to the County is normally made in December. However, ultimate responsibility for the collection of these taxes rests with the Town.

6. User Fees Receivable and Allowance for Doubtful Accounts

User fees receivable include amounts due from customers for ambulance and sewer services. Ambulance receivables are recorded in the general fund and are reported net of an allowance for doubtful accounts; the allowance amount is estimated using receivables that are more than 120 days past due. Sewer receivables are reported in special revenue funds; delinquent sewer receivables are liened in a manner similar to property taxes, as described in Note 5.

User fees receivable and related allowance for doubtful accounts at June 30, 2012 consist of the following:

		<u>Ambulance</u>		<u>Sewer</u>		<u>Total</u>
Gross receivable	\$	550,585	\$	46,580	\$	597,165
Less: allowance for doubtful accounts	_	(146,629)	_	_	,	(146,629)
Total	\$_	403,956	\$_	46,580	\$	450,536

7. <u>Intergovernmental Receivables</u>

This balance represents reimbursements requested from Federal and State agencies for expenditures incurred in fiscal 2012.

8. Other Receivables

Other receivables consist of:

General fund:

Other \$ 29,434

Combined nonmajor funds:

Police outside detail 95,869 Police airport division 287,704

 Subtotal
 383,573

 Total
 \$ 413,007

9. <u>Interfund Fund Receivables/Payables and Interfund Transfers</u>

Although self-balancing funds are maintained, most transactions flow through the general fund. In order to obtain accountability for each fund, interfund receivable and payable accounts must be utilized. The following is an analysis of the June 30, 2012 balances in interfund receivable and payable accounts:

<u>Fund</u>	<u>(</u>	Due From Other Funds		Due To Other Funds
General Fund	\$	2,986,846	\$	6,588,114
Nonmajor Governmental Funds: Special Revenue Funds:				
Sewer fund		4,775,595		-
Police outside detail		105,989		-
Police airport division		-		287,704
Conservation commission		-		29,739
Reclamation fund		-		1,048
Other special funds		63,045		-
Capital Project Funds:				
Exit 4A		-		1,145,830
Fire Facilities		64,019		-
Mammoth Rd/Litchfield Rd	_	56,941	_	
Subtotal Nonmajor Funds	_	5,065,589	-	1,464,321
Total	\$_	8,052,435	\$	8,052,435

Following is an analysis of interfund transfers during fiscal year 2012. The primary purpose of these transfers is to ensure budgetary compliance. Most transfers are budgeted in the general fund and transferred to/from other funds. The Town annually budgets transfers from the sewer fund to the general fund to cover their share of general fund costs.

<u>Fund</u>		Transfers In	-	<u> Transfers Out</u>
General Fund	\$	457,709	\$	367,846
Nonmajor Governmental Funds: Special Revenue Funds:				
Sewer fund		-		320,000
Police airport division		-		120,209
Library trustees		77,197		-
Capital Project Funds:				
Mammoth Rd/Litchfield Rd		290,649		-
Permanent Fund	·			17,500
Subtotal Nonmajor Funds	,	367,846		457,709
Total	\$	825,555	\$	825,555

Following is a summary of fiscal year 2012 budgeted transfers between the Town's general fund and capital reserve funds, which have been eliminated from the governmental fund financial statements in accordance with the reporting requirements of GASB 54.

<u>Fund</u>	Transfers In			ansfers Out
General Fund	\$	-	\$	375,000
Capital Reserve Funds:				
Fire department		145,000		-
Ambulance		60,000		-
Highway trucks		80,000		-
Highway heavy equipment		40,000		-
Master plan		50,000	_	-
Total	\$	375,000	\$	375,000

10. Capital Assets

Capital asset activity for the year ended June 30, 2012 was as follows (in thousands):

	E	Beginning <u>Balance</u>	<u>l</u>	ncreases	D	<u>ecreases</u>	Ending Balance
Governmental Activities:							
Capital assets, being depreciated:							
Buildings and building improvements	\$	14,406	\$	25	\$	-	\$ 14,431
Machinery, vehicles, and equipment		9,636		313		(83)	9,866
Intangibles		1,436		-		-	1,436
Infrastructure		84,309		-		-	84,309
Improvements other than buildings	-	556		-	-	-	556
Total capital assets, being depreciated		110,343		338		(83)	110,598
Less accumulated depreciation for:							
Buildings and building improvements		(2,556)		(358)		-	(2,914)
Machinery, vehicles, and equipment		(7,316)		(871)		83	(8,104)
Intangibles		(1,358)		(26)		-	(1,384)
Infrastructure		(32,541)		(1,668)		-	(34,209)
Improvements other than buildings	-	(141)		(52)	_	-	(193)
Total accumulated depreciation	_	(43,912)		(2,975)	-	83	(46,804)
Total capital assets, being depreciated, net		66,431		(2,637)		-	63,794
Capital assets, not being depreciated:							
Land and land improvements		12,501		-		-	12,501
Construction in progress	-	7,055		497	_		7,552
Total capital assets, not being depreciated	_	19,556		497	-	-	20,053
Governmental activities capital assets, net	\$	85,987	\$	(2,140)	\$	-	\$ 83,847

Depreciation expense was charged to functions of the Town as follows (in thousands):

Governmental Activities:

General government	\$	192
Public safety		819
Highways and streets		1,297
Sanitation		547
Culture and recreation		94
Economic development	_	26
Total depreciation expense - governmental activities	\$_	2,975

11. Accounts Payable

Accounts payable represent 2012 expenditures paid after June 30, 2012.

12. <u>Accrued Liabilities</u>

Accrued liabilities on the governmental fund balance sheet primarily consist of accrued payroll and accrued benefit leave payable, while accrued liabilities on the statement of net assets include these same liabilities as well as accrued interest on long-term debt at June 30, 2012.

13. Deferred Revenue

Governmental funds report *deferred revenue* in connection with receivables for revenues that are not considered to be available to liquidate liabilities of the current period.

The balance of the General Fund *deferred revenues* account is equal to the total of all June 30, 2012 receivable balances, except property taxes that are accrued for subsequent 60-day collections.

14. Taxes Collected in Advance

Taxes collected in advance represent taxes collected before June 30, 2012 for the subsequent year's tax levy.

15. <u>Long-Term Debt</u>

A. Long-Term Debt Supporting Governmental Activities

General obligation bonds, issued by the Town of Londonderry for various municipal projects, are approved by voters and repaid with property taxes recorded in the general fund.

B. General Obligation Bonds

The Town issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds currently outstanding are as follows:

	Serial Maturities	Interest		Amount Outstanding as of
Governmental Activities:	<u>Through</u>	Rate(s) %		6/30/12
Mammoth Road sewer	11/01/21	4.39%	\$	1,200,000
Multi-purpose bond	10/15/12	3.59%		165,000
Multi-purpose bond	07/01/23	3.83%		8,170,000
Refunding bonds	10/15/15	2.74%		815,000
Open space conservation	12/01/14	3.31%		300,000
Open space & fire station	08/15/26	4.02%		3,250,000
Roadway improvements	01/15/18	3.07%		720,000
Roadway improvements	11/15/18	3.58%		1,050,000
Roadway improvements	07/15/19	2.43%		800,000
Roadway improvements	12/01/20	2.38%		900,000
Roadway improvements	07/15/21	2.48%	_	1,000,000
Total Governmental Activities:			\$_	18,370,000

C. Future Debt Service

The annual payments to retire all general obligation long-term debt outstanding as of June 30, 2012 are as follows:

Governmental		<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2013	\$	2,245,000	\$ 644,721	\$ 2,889,721
2014		1,905,000	575,361	2,480,361
2015		1,810,000	511,952	2,321,952
2016		1,710,000	449,531	2,159,531
2017		1,595,000	396,423	1,991,423
2018 - 2022		6,745,000	1,095,290	7,840,290
2023 - 2027	_	2,360,000	159,480	2,519,480
Total	\$_	18,370,000	\$ 3,832,758	\$ 22,202,758

D. Bond Authorizations/Unissued

Long term debt authorizations which have not been issued or rescinded as of June 30, 2012 are as follows:

<u>Purpose</u>		<u>Amount</u>
Mammoth Road Sewer	\$	225,000
Auburn Road Water Line		49,600
Exit 4A Construction		4,500,000
Auburn Road Landfill Site		900,000
Roadway Improvements	_	500,000
Total Unissued Bond Authorizations	\$	6,174,600

E. Changes in General Long-Term Liabilities

During the year ended June 30, 2012, the following changes occurred in long-term liabilities (in thousands):

												Equals
		Total						Total		Less	Lo	ong-Term
		Balance						Balance	(Current		Portion
		7/1/11	Α	dditions	Re	eductions		6/30/12		Portion Portion		6/30/12
Governmental Activities												
Bonds payable	\$	19,520	\$	1,000	\$	(2,150)	\$	18,370	\$	(2,245)	\$	16,125
Other:												
Compensated absences		1,578		34		(55)		1,557		(643)		914
Landfill post-closure		150		-		(10)		140		(10)		130
OPEB liability	_	1,843	_	965	_	(363)	-	2,445	_	-	_	2,445
Totals	\$	23,091	\$	1,999	\$	(2,578)	\$	22,512	\$	(2,898)	\$	19,614

The general fund has been designated as the primary source to repay all governmental-type long-term liabilities.

16. <u>Landfill Closure and Post-closure Care Costs</u>

The Town's landfill has been closed and capped. However, State and Federal laws and regulations require the Town to perform certain maintenance and monitoring functions at its capped landfill site for a period of thirty years after closure. These *post-closure care* costs are reported as a long-term liability in the government-wide financial statements, and a portion of the liability is expensed each year. The amount of the post-closure care liability and the portion of costs expensed each year are based on estimates provided by management. Actual costs may be higher due to inflation, changes in technology, or changes in regulations.

17. Restricted Net Assets

The accompanying entity-wide financial statements report restricted net assets when external constraints from grantors or contributors are placed on net assets.

Permanent fund restricted net assets are segregated between nonexpendable and expendable. The nonexpendable portion represents the original restricted principal contribution, and the expendable represents accumulated earnings which are available to be spent based on donor restrictions.

18. <u>Governmental Funds - Balances</u>

Fund balances are segregated to account for resources that are either not available for expenditure in the future or are legally set aside for a specific future use.

The following types of fund balances are reported at June 30, 2012:

Nonspendable - Represents amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact. This fund balance classification includes nonmajor governmental fund reserves for the principal portion of permanent trust funds.

<u>Restricted</u> - Represents amounts that are restricted to specific purposes by constraints imposed by creditors, grantors, contributors, or laws or regulations of other governments, or constraints imposed by law through constitutional provisions or enabling legislation. This fund balance classification includes general fund encumbrances funded by bond issuances, special revenue funds, and the income portion of permanent trust funds.

<u>Committed</u> - Represents amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the Town's highest level of decision-making authority. This fund balance classification includes general fund encumbrances for non-lapsing, special article appropriations approved at Town Meeting, capital reserve funds set aside by Town Meeting vote for future capital acquisitions and improvements (now reported as part of the general fund per GASB 54), and capital projects funded by surplus fund balance.

<u>Assigned</u> - Represents amounts that are constrained by the Town's intent to use these resources for a specific purpose. This fund balance classification includes general fund encumbrances that have been established by various Town departments for the expenditure of current year budgetary financial resources upon vendor performance in the subsequent budgetary period.

<u>Unassigned</u> - Represents amounts that are available to be spent in future periods and temporary deficit balances in capital project funds.

Following is a breakdown of the Town's fund balances at June 30, 2012:

Nonspendable		General <u>Fund</u>	Nonmajor Governmental <u>Funds</u>		Total Governmental <u>Funds</u>	
Nonexpendable permanent funds	\$	-	\$	629,771	\$	629,771
Total Nonspendable	_	-	-	629,771	_	629,771
Restricted						
Bonded projects		2,474,373		-		2,474,373
Special revenue funds		-		6,505,079		6,505,079
Expendable permanent funds		-		104,694		104,694
Total Restricted		2,474,373		6,609,773	_	9,084,146
Committed						
Non-lapsing capital appropriations		378,562		-		378,562
Capital reserve funds		760,083		-		760,083
Capital projects funded by surplus				35,616	_	35,616
Total Committed		1,138,645	_	35,616	_	1,174,261
Assigned						
Encumbrances		876,412		-		876,412
Appropriated fund balance		692,000		-		692,000
Total Assigned		1,568,412	_	-	_	1,568,412
Unassigned	_	4,084,022	-	(1,144,794)	_	2,939,228
Total Fund Balances	\$_	9,265,452	\$_	6,130,366	\$_	15,395,818

19. General Fund Unassigned Fund Balance

The unassigned general fund balance reported on the governmental funds balance sheet is stated in accordance with generally accepted accounting principles (GAAP), which differs in respect to how undesignated fund balance is reported in accordance with the budgetary basis for reporting to the State of New Hampshire for tax rate setting purposes. The major difference is the State of New Hampshire considers revenues in connection with property tax receivables to be available to liquidate liabilities when billed rather than received.

The following summarizes the specific differences between the GAAP basis and the budgetary basis of reporting the general fund unassigned fund balance:

GAAP basis balance	\$	4,084,022
Deferred revenue	_	1,000,444
Tax Rate Setting Balance	\$_	5,084,466

20. Subsequent Events

Subsequent to June 30, 2012, the Town's governing body elected to refund various impact fees that the Town determined were improperly assessed and/or had not been expended or otherwise legally obligated within the statutorily-mandated time period. These refunds, with accumulated interest, totaled \$ 1,142,538. Of this amount, \$ 913,228 was refunded from impact fee monies held separately from the general fund in the Town's impact fee account, which is included in total escrow deposits reported in the Town's Statement of Fiduciary Net Assets. The remaining balance of \$ 229,310 was funded by unexpended fiscal year 2012 general fund appropriations and is included in general government expenditures and accounts payable in both the government-wide and governmental funds financial statements.

In July, 2012, the Town processed impact fee refund checks totaling \$ 581,024 to parties who were identified as both the original payer of the impact fee and the current owner of the property for which the fee had been assessed. The Town turned over an additional \$ 264,517 to the Rockingham County Superior Court with a Bill of Interpleader advising all parties to whom an amount greater than \$ 5,000 could be owed that the funds had been deposited with the court for distribution upon resolution of the parties' claims. In addition, the Town deposited \$ 296,997 into a separate impact fees escrow account for future payments to potential claimants of amounts less than \$ 5,000. The Town issued a press release and posted a notice on its website identifying and notifying these potential claimants that the Town would release the funds it retained to individual claimants upon its receipt of executed releases.

21. Commitments and Contingencies

Outstanding Legal Issues - There are several pending legal issues in which the Town is involved. The Town's management is of the opinion that the potential future settlement of such claims would not materially affect its financial statements taken as a whole.

<u>Grants</u> - Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Town expects such amounts, if any, to be immaterial.

22. Post-Employment Healthcare and Life Insurance Benefits

Other Post-Employment Benefits

GASB Statement 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, requires governments to account for other post-employment benefits (OPEB), primarily healthcare, on an accrual basis rather than on a pay-as-you-go basis. The effect is the recognition of an actuarially required contribution as an expense on the Statement of Activities when a future retiree earns their post-employment benefits, rather than when they use them. To the extent that an entity does not fund their actuarially required contribution, a post-employment benefit liability is recognized on the Statement of Net Assets over time.

A. Plan Description

In addition to providing the retirement system benefits described in Note 23, the Town indirectly provides post-employment healthcare for retired employees through an implicit rate covered by current year employees. Retirees of the Town that participate in this single employer plan, pay to participate in the Town's healthcare program. Since they are included in the same pool as current employees, the insurance rates are higher for current employees due to the age consideration. This increased rate is an implicit rate the Town covers for the retirees. The benefits, benefit levels, employee contributions and employer contributions are governed by RSA 100-A:50. As of July 1, 2010, the actuarial valuation date, approximately 24 retirees and 173 active employees meet the eligibility requirements. The plan does not issue a separate financial report.

B. Benefits Provided

Retirees and their covered dependents are eligible to participate in the Town's medical, prescription drug, mental health/substance abuse programs. All active employees who retire from the Town and meet the eligibility criteria will receive these benefits.

C. Funding Policy

Retirees contribute 100% of the cost of the health plan, as determined by the Town. The Town contributes its implicit rate subsidy of the health plan costs on a pay-as-you-go basis.

D. Annual OPEB Costs and Net OPEB Obligation

The Town's fiscal 2012 annual OPEB expense is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost per year and amortize the unfunded actu-

arial liability over a period of thirty years. The following table shows the components of the Town's annual OPEB cost for the year ending June 30, 2012, the amount actually contributed to the plan, and the change in the Town's net OPEB obligation based on an actuarial valuation as of July 1, 2010.

Annual Required Contribution (ARC)		881,877
Interest on net OPEB obligation		82,945
Adjustment to ARC	_	(78,564)
Annual OPEB cost		886,258
Contributions made		(284,123)
Increase in net OPEB obligation		602,135
Net OPEB obligation - beginning of year		1,843,213
Net OPEB obligation - end of year		2,445,348

The Town's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for the past three years were as follows:

	Annual	Percentage of	
	OPEB	OPEB	Net OPEB
Fiscal year ended	Cost	Cost Contributed	Obligation
2012	\$ 886,258	32.1%	\$ 2,445,348
2011	\$ 884,727	27.2%	\$ 1,843,213
2010	\$ 787,091	23.8%	\$ 1,199,208

E. Funded Status and Funding Progress

The funded status of the plan as of July 1, 2010, the date of the most recent actuarial valuation was as follows:

Actuarial accrued liability (AAL)	\$	8,173,280
Actuarial value of plan assets		
Unfunded actuarial accrued liability (UAAL)	\$_	8,173,280
Funded ratio (actuarial value of plan assets/AAL)		0%
Covered payroll (active plan members)	\$_	10,437,881
UAAL as a percentage of covered payroll		78.3%

Actuarial valuations of an ongoing plan involve estimates of the value of reported amount and assumptions about the probability of occurrence of events far into the future. Examples included assumptions about future employment, mortality, and the healthcare cost trend. Amounts deter-

mined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented on page 60, presents multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

F. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan as understood by the Town and the plan members and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the Town and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the July 1, 2010 actuarial valuation, the Projected Unit Credit with linear proration to decrement cost method was used. The actuarial value of assets \$ 0, as the Town has not advance-funded its obligation. The actuarial assumptions included a 4.5% investment rate of return and an initial annual healthcare cost trend rate of 9.5%, which decreases to a 5.0% long-term rate for all healthcare benefits after ten years. The amortization costs for the initial UAAL is a level percentage of payroll over thirty years based on an open group, with total payroll growth estimated at 3.0% per year.

23. Retirement System

The Town follows the provisions of GASB Statement No. 27, Accounting for Pensions by State and Local Governmental Employers, (as amended by GASB 50) with respect to its employees' retirement funds.

A. Plan Description

The Town contributes to the New Hampshire Retirement System (the System), a cost-sharing, multiple-employer, contributory public employee defined benefit pension plan qualified under Section 401(a) of the Internal Revenue Code and funded through a trust which is exempt from tax under Internal Revenue Code section 501(a). The System was established in 1967 and is governed by New Hampshire RSA 100-A, rules and regulations, federal laws, and policies adopted by its Board of Trustees. Membership in the System may be mandatory or optional, depending on employment position. Members are required to make regular contributions to the System. Member contribution rates are established and may be amended by the New Hampshire State Legislature.

System membership is divided into two groups. *Group I* includes full-time state employees (except police officers and firefighters) and teachers, as well as employees of a political subdivision (i.e., school district, county, town, or other unit of local government) that has elected to participate in the System. *Group II* includes permanent firefighters and permanent police officers. Membership is a condition of employment and System contributions are mandatory for both *Group I* and *Group II* employees who meet specific eligibility requirements.

Additional information on the System's eligibility requirements, group membership parameters, funding policies, benefits, and the System's annual financial report can be obtained from the New Hampshire Retirement System, 54 Regional Drive, Concord, New Hampshire, 03301-8507, or from the System's website at www.nhrs.org.

B. Funding Policy

The System is supported by member contributions, employer contributions, and net earnings on the investments of the trust fund. Member contribution rates are set by statute at 7.00% of member's compensation for *Group I* members (employees and teachers), 11.30% of member's compensation for *Group II* Police members, and 11.55% for *Group II* Fire members.

In 2011, RSA 100-A:16 was amended by the NH State Legislature, which eliminated the state's percentage share of employer contributions for Teacher, Police, and Fire members (formerly 25%). These statutory changes were upheld by an August 2012 NH Supreme Court ruling. Employer contributions are set by the System's Board of Trustees based on biennial actuarial valuations prepared as of June 30th on the odd numbered years (2007, 2009, 2011, etc.).

In fiscal year 2012, the Town was required to contribute 8.8% to the System for its eligible *Group I* employees, 19.95% for it eligible *Group II Police* employees, and 22.89% for its eligible *Group II Fire* employees. The Town's contributions to the System for the years ended June 30, 2012, 2011, and 2010 were \$ 1,813,881, \$ 1,820,071, and \$ 1,710,370, respectively, which equaled its annual required contributions for each of these years.

24. Risk Management

The Town is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; and natural disasters for which the government carries commercial insurance. There were no significant reductions in insurance coverage from the previous year and have been no material settlements in excess of coverage in any of the past three fiscal years.

25. <u>Beginning Fund Balance Restatement</u>

The beginning (July 1, 2011) fund balances of the Town have been restated as follows:

Fund Basis Financial Statements:

				Nonmajor
		General	Governmental	
		<u>Fund</u>		<u>Funds</u>
As previously reported	\$	8,393,828	\$	5,816,281
Reclassify cable fund	_	535,728		(535,728)
As restated	\$_	8,929,556	\$	5,280,553

26. Implementation of New GASB Standards

- The Governmental Accounting Standards Board (GASB) has issued Statement No. 63, Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position, which is required to be implemented in fiscal year 2013. Management's current assessment is that this pronouncement will have a significant impact on the Town's basic financial statements by reclassifying certain liabilities, such as taxes paid in advance of next year's budget or revenues deferred on the fund basis financial statements due to unavailability provisions, to deferred inflows of resources.
- The GASB has issued Statement No. 68, *Accounting and Financial Reporting for Pensions*, which is required to be implemented in fiscal year 2015. Management's assessment is that this pronouncement will have a significant impact on the Town's basic financial statements, as the Town will have to report a proportional share of NHRS's unfunded pension liability on their financial statements for fiscal years beginning after June 15, 2014.

TOWN OF LONDONERRY, NEW HAMPSHIRE SCHEDULE OF FUNDING PROGRESS REQUIRED SUPPLEMENTARY INFORMATION

June 30, 2012 (Unaudited)

Other Post-Employment Benefits

Actuarial Valuation <u>Date</u>	Actuaria Value o Assets <u>(a)</u>	,	Unfunded AAL (UAAL) <u>(b-a)</u>	Funded Ratio <u>(a/b)</u>	Covered Payroll <u>(c)</u>	UAAL as a Percent- age of Covered Payroll [(b-a)/c]
07/01/08	\$ -	\$ 7,392,805	\$ 7,392,805	0.0%	\$ 11,346,987	65.2%
07/01/10	\$ -	\$ 8,173,280	\$ 8,173,280	0.0%	\$ 10,437,881	78.3%

See Independent Auditors' Report.

SUPPLEMENTARY STATEMENTS AND SCHEDULES

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Combining Financial Statements

NON-MAJOR GOVERNMENTAL FUNDS

SPECIAL REVENUE FUNDS

Special Revenue Funds are established to account for resources obtained and expended for specified purposes and restricted by law or local action.

Special Revenue Funds are established for the following purposes:

- Sewer Fund: To account for the operation of sewer pumping stations and sewer lines.
- Police Outside Detail: To account for revenues and expenditures related to police outside special detail activities.
- Police Airport Division: To account for charges to City of Manchester Department of Aviation for security at the Manchester-Boston Regional Airport provided by the Londonderry Police Department and the related expenditures by the law enforcement personnel.
- Conservation Commission: To account for monies received through donations and bonds and expended for the conservation of local land and resources.
- <u>Leach Library</u>: To account for fines and fees collected by the library for the purchase of books and periodicals.
- Reclamation Fund: To account for revenues and expenditures related to motor vehicle parts disposal costs and capital improvements at the Drop-off Center.
- Other Special Funds: To account for the revenues and expenditures associated with various local activities supported by general fund appropriations, rental fees, participant donations, and other miscellaneous revenue sources.

CAPITAL PROJECT FUNDS

Capital Project Funds are established to account for resources obtained and expended for the acquisition of major capital facilities or equipment.

The current funds were established for the following purposes:

Exit 4A: To account for the architectural and engineering costs associated with the development of a new on/off ramp from Route 93.

- Fire Facilities: To account for the architectural, engineering and construction costs of two new fire substations.
- <u>Mammoth Road/Litchfield Road</u>: To account for the improvements and reconstruction of Mammoth Road and Litchfield Road intersections.

PERMANENT FUNDS

Permanent Funds are established to account for certain assets held by the Town in a fiduciary capacity as trustee for cemetery, library, welfare, and other purposes.

Combining Balance Sheet

Nonmajor Governmental Funds

June 30, 2012

	Special Revenue Funds						
		Police	Police				
	Sewer	Outside	Airport				
	<u>Fund</u>	<u>Detail</u>	<u>Division</u>				
<u>ASSETS</u>							
Cash and short-term investments	\$ -	\$ -	\$ -				
Investments	-	-	-				
Property taxes receivable	-	-	-				
User fees receivable	46,580	-	-				
Other receivable	-	95,869	287,704				
Due from other funds	4,775,595	105,989	-				
Total Assets	\$ <u>4,822,175</u>	\$ 201,858	\$ 287,704				
LIABILITIES AND FUND EQUITY							
Liabilities:							
Accounts payable	\$ 3,310	\$ -	\$ -				
Deferred revenues	46,580	-	-				
Due to other funds	-	-	287,704				
Other liabilities	1,600		<u>-</u>				
Total Liabilities	51,490	-	287,704				
Fund Balances:							
Nonspendable	_	-	_				
Restricted	4,770,685	201,858	-				
Committed	-	-	-				
Assigned	-	-	-				
Unassigned	-	-	-				
Total Fund Balances	4,770,685	201,858					
Total Liabilities and							
Fund Balances	\$ <u>4,822,175</u>	\$ <u>201,858</u>	\$ 287,704				

Special Revenue Funds							
Conservation Commission	Leach <u>Library</u>	Reclamation <u>Fund</u>	Other Special <u>Funds</u>	Subtotals			
\$ 1,172,352 - 4,809 - - - - \$ 1,177,161	\$ 35,951 - - - - - - \$ 35,951	\$ 292,371 - - - - - - \$ 292,371	\$ - - - - - 63,045 \$ 63,045	\$ 1,500,674 - 4,809 46,580 383,573 4,944,629 \$ 6,880,265			
\$ - 4,809 29,739 - 34,548	\$ - - - - -	\$ - 1,048 - 1,048	\$ 396 - - - - - 396	\$ 3,706 51,389 318,491 1,600 375,186			
1,142,613 - - - - - 1,142,613	35,951 - - - - - 35,951	291,323 - - - - - 291,323	62,649 - - - - - 62,649	6,505,079 - - - - - 6,505,079			
\$ <u>1,177,161</u>	\$ <u>35,951</u>	\$ <u>292,371</u>	\$ 63,045	\$ 6,880,265			

	Capital Project Funds								
ASSETS		Exit 4A		Fire <u>Facilities</u>		Mammoth Rd <u>Litchfield Rd</u>		<u>Subtotals</u>	
<u>A33E13</u>									
Cash and short-term investments Investments Property taxes receivable User fees receivable Other receivable Due from other funds	\$	2,103 - - - - - -	\$	- - - - - 64,019	\$	- - - - - 56,941	\$	2,103 - - - - - 120,960	
Total Assets	\$	2,103	\$_	64,019	\$_	56,941	\$_	123,063	
LIABILITIES AND FUND EQUITY									
Liabilities: Accounts payable Deferred revenues Due to other funds Other liabilities	\$ 	1,067 - 1,145,830 -	\$	28,403 - - -	\$	56,941 - - -	\$	86,411 - 1,145,830 -	
Total Liabilities	1	1,146,897		28,403		56,941		1,232,241	
Fund Balances: Nonspendable Restricted Committed Assigned Unassigned Total Fund Balances		- - - 1,144,794) 1,144,794)	-	35,616 - 35,616	-	- - - - -		- 35,616 - (1,144,794) (1,109,178)	
Total Liabilities and Fund Balances	\$	2,103	\$_	64,019	\$_	56,941	\$_	123,063	

	Permanent <u>Funds</u>	Total Nonmajor Governmental <u>Funds</u>
\$	70,102 664,363 - - - -	\$ 1,572,879 664,363 4,809 46,580 383,573 5,065,589
\$	734,465	\$ 7,737,793
\$	- - - -	\$ 90,117 51,389 1,464,321
	-	1,607,427
	629,771 104,694 - -	629,771 6,609,773 35,616 - (1,144,794)
-		(1,144,134)
-	734,465	6,130,366
\$_	734,465	\$_7,737,793_

Combining Statement of Revenues, Expenditures and Changes in Fund Equity

Nonmajor Governmental Funds

	Special Revenue Funds						
	Sewer <u>Fund</u>	Police Outside <u>Detail</u>	Police Airport <u>Division</u>				
Revenues:							
Interest, penalties and other taxes Licenses and permits Charges for services Investment income Other	\$ - - 2,065,079 - -	\$ - - 561,259 - -	\$ - - 2,225,613 - -				
Total Revenues	2,065,079	561,259	2,225,613				
Expenditures: Current: General government Public safety Sanitation Health and welfare Culture and recreation Capital outlay Total Expenditures	- - 1,158,263 - - - - 1,158,263	- 481,680 - - - - 481,680	2,105,487 - - - - 2,105,487				
Excess (deficiency) of revenues over (under) expenditures	906,816	79,579	120,126				
Other Financing Sources (Uses): Transfers in Transfers out Total Other Financing Sources (Uses) Net changes in fund balances	(320,000) (320,000) 586,816	- - - 79,579	(120,209) (120,209) (83)				
Fund Balances, beginning of year, as restated	4,183,869	122,279	83_				
Fund Balances, end of year	\$_4,770,685	\$ <u>201,858</u>	\$ <u> </u>				

		Sp	ecial Revenue Funds	i	
	Conservation Commission	Leach <u>Library</u>	Reclamation <u>Fund</u>	Other Special <u>Funds</u>	Subtotals
\$	30,603 - - 529 -	\$ - - - 27 33,901	\$ - 75,961 - 108 -	\$ - - - - 35,998	\$ 30,603 75,961 4,851,951 664 69,899
	31,132	33,928	76,069	35,998	5,029,078
	- - - - 7,868 7,868	- - - - 117,168 - 117,168 (83,240)	- 1,346 - - - 1,346	1,569 - - 283 36,935 - 38,787	1,569 2,587,167 1,159,609 283 154,103 7,868 3,910,599
	<u>-</u>	77,197 <u>-</u>	<u>.</u>	- -	77,197 (440,209)
,	<u>-</u>	77,197			(363,012)
	23,264	(6,043)	74,723	(2,789)	755,467
	1,119,349	41,994	216,600	65,438	5,749,612
\$	1,142,613	\$ 35,951	\$ 291,323	\$ 62,649	\$ 6,505,079

	Capital Project Funds						
	Exit 4A	Fire <u>Facilities</u>	Mammoth Rd <u>Litchfield Rd</u>	<u>Subtotals</u>			
Revenues: Interest, penalties and other taxes Licenses and permits Charges for services Investment income Other	\$ - - - - 1	\$ - - - - - 65,204	\$ - - - - - -	\$ - - - 1 65,204			
Total Revenues	1	65,204	-	65,205			
Expenditures: Current: General government Public safety Sanitation Health and welfare Culture and recreation Capital outlay Total Expenditures Excess (deficiency) of revenues over (under) expenditures	48,633 48,633 48,633	- - - - - 146,875 146,875	- - - - - 56,941 56,941)	- - - - - 252,449 252,449			
Other Financing Sources (Uses): Transfers in Transfers out Total Other Financing Sources (Uses)		- 	290,649 	290,649 			
Net changes in fund balances	(48,632)	(81,671)	233,708	103,405			
Fund Balances, beginning of year, as restated	(1,096,162)	117,287	(233,708)	(1,212,583)			
Fund Balances, end of year	\$ <u>(1,144,794)</u>	\$35,616_	\$	\$(1,109,178)			

Permanent <u>Funds</u>	Total Nonmajor Governmental <u>Funds</u>
\$ - - - (3,259) 13,149 9,890	\$ 30,603 75,961 4,851,951 (2,594) 148,252 5,104,173
1,427 - - - 7 15	2,996 2,587,167 1,159,609 290 154,118 260,317
1,449	4,164,497
8,441	939,676
- (17,500)	367,846 (457,709)
(17,500)	(89,863)
(9,059)	849,813
743,524	5,280,553
\$ 734,465	\$ 6,130,366

Combining Statement of Changes in Assets and Liabilities

Agency Funds

Construction Escrows:	Balance July 1, <u>2011</u>	<u>Additions</u>	<u>Deductions</u>	Balance June 30, <u>2012</u>
Assets - cash and short-term investments	\$ 2,238,527	\$ 646,813	\$ (788,082)	\$ 2,097,258
Liabilities - other liabilities	\$ 2,238,527	\$ 646,813	\$ (788,082)	\$ 2,097,258
School Capital Reserve:				
Assets - cash and short-term investments	\$ 371,340	\$ 325,264	\$ (375,456)	\$321,148_
Liabilities - other liabilities	\$ 371,340	\$ 325,264	\$ (375,456)	\$ 321,148
<u>Totals:</u>				
Assets - cash and short-term investments	\$ 2,609,867	\$ 972,077	\$ (1,163,538)	\$ 2,418,406
Liabilities - other liabilities	\$ 2,609,867	\$ 972,077	\$ (1,163,538)	\$ 2,418,406

Detail and Combining Budget and Actual Statements

GENERAL FUND

The General Fund is established to account for all resources obtained and used for those services commonly provided by the Town which are not accounted for in any other fund. These services include among other items: General Government, Public Safety, Highways and Streets, Sanitation, Health and Welfare, Culture and Recreation, Conservation, and Economic Development. The primary sources of revenue of the General Fund are: property taxes, unrestricted state revenue sharing grants, certain restricted grants and fees for services rendered.

Detail Schedule of Revenues and Other Financing Sources -Budget and Actual - General Fund

For the Year Ended June 30, 2012

	Original <u>Budget</u>	Final <u>Budget</u>	<u>Actual</u>	Variance with Final Budget Positive (Negative)
<u>Revenues</u>				
Taxes Property taxes Total Taxes	\$ <u>15,233,135</u> 15,233,135	\$ <u>15,233,135</u> 15,233,135	\$ <u>15,233,135</u> 15,233,135	\$
Total Taxes	13,233,133	15,255,155	15,255,155	-
Interest, Penalties, and Other Taxes				()
Yield taxes	10,290	10,290	7,785	(2,505)
Excavation taxes Payment in lieu of taxes	10,000 597,317	10,000 597,317	10,489 597,316	489 (1)
Interest and penalties on taxes	265,000	265,000	299,463	34,463
Total Interest, Penalties, and Other Taxes	882,607	882,607	915,053	32,446
rotal interest, remained, and earth razes	002,001	002,001	0.10,000	02,110
Licenses and Permits	0.407.050	0.407.050	0.000.004	004.070
Motor vehicle registrations	6,187,259	6,187,259	6,392,231	204,972
Business licenses and permits Building permits	9,000 200,000	9,000 200,000	9,392 229,370	392 29,370
Other licenses, permits and fees	42,500	42,500	38,262	(4,238)
Total Licenses and Permits	6,438,759	6,438,759	6,669,255	230,496
	3, 133,133	0, 100,100	0,000,200	200, 100
<u>Intergovernmental</u>				
Meals and room distribution	1,077,878	1,077,878	1,077,878	-
Highway block grant	604,730	604,730	583,847	(20,883)
Water pollution grants	46,811	46,811	46,811	-
Other grants Total Intergovernmental Revenues	75,000 1,804,419	75,000 1,804,419	170,464 1,879,000	95,464 74,581
Total intergovernmental Revenues	1,004,419	1,004,419	1,079,000	74,561
Charges for Services				
Income from departments	570,250	936,907	1,063,337	126,430
Total Charges for Services	570,250	936,907	1,063,337	126,430
Investment Income				
Interest on deposits	125,000	125,000	37,416	(87,584)
Total Investment Income	125,000	125,000	37,416	(87,584)
	0,000	0,000	0.,0	(0.,00.)
Other Revenues				
Other miscellaneous revenue	260,241	260,241	306,731	46,490
Total Miscellaneous Revenues	260,241	260,241	306,731	46,490
Total Revenues	25,314,411	25,681,068	26,103,927	422,859

Detail Schedule of Revenues and Other Financing Sources -Budget and Actual - General Fund

(continued)				Variance with Final Budget
	Original	Final		Positive
	<u>Budget</u>	<u>Budget</u>	<u>Actual</u>	(Negative)
Other Financing Sources				
Bond Issuance	1,000,000	1,000,000	1,000,000	-
Operating Transfers In:				
Sewer fund	320,000	320,000	320,000	-
Police airport division fund	165,000	165,000	120,209	(44,791)
Other special revenue funds	40,000	40,000	-	(40,000)
Permanent fund	33,500	33,500	33,500	-
Total Transfers In	558,500	558,500	473,709	(84,791)
Use of Fund Balance	523,000	523,000	523,000	
Total Other Financing Sources	2,081,500	2,081,500	1,996,709	(84,791)
Total Revenues and Other Financing Sources	\$ <u>27,395,911</u>	\$ <u>27,762,568</u>	\$28,100,636_	\$338,068_

Detail Schedule of Expenditures and Other Financing Uses Budget and Actual - General Fund

For the Year Ended June 30, 2012

- "		Original <u>Budget</u>		Final <u>Budget</u>		<u>Actual</u>		ariance with Final Budget Positive (Negative)
Expenditures								
General Government								
Town council	\$	12,104	\$	12,104	\$	10,240	\$	1,864
Town manager		379,160		379,160		481,234		(102,074)
Moderator		300		300		-		300
Budget committee		1		1		-		1
Town clerk/tax collector		463,637		463,637		420,364		43,273
Supervisor of checklist		17,314		17,314		11,338		5,976
Finance		606,338		606,338		557,805		48,533
Assessing		362,475		362,475		354,715		7,760
Information technology		312,275		312,275		316,263		(3,988)
Legal		104,500		104,500		464,418		(359,918)
Zoning board		40,777		40,777		40,223		554
General services		402,322		402,322		443,985		(41,663)
Cemeteries		32,974		32,974		42,690		(9,716)
Municipal insurances		234,006	_	234,006	_	214,607	_	19,399
Total General Government		2,968,183		2,968,183		3,357,882		(389,699)
Public Safety								
Police department		6,920,421		6,920,421		6,794,792		125,629
Fire department		5,575,374		5,575,374		5,662,647		(87,273)
Building department		395,996		395,996		371,542		24,454
Total Public Safety	_	12,891,791	_	12,891,791	_	12,828,981	_	62,810
Highways and Streets		2.054.022		2.054.002		0.770.400		074 000
Highway department	_	3,051,023	_	3,051,023	_	2,779,103	-	271,920
Total Highways and Streets		3,051,023		3,051,023		2,779,103		271,920
Sanitation								
Solid waste		1,899,790		1,899,790		1,844,646	_	55,144
Total Sanitation		1,899,790	_	1,899,790		1,844,646		55,144
Health and Welfare								
General assistance		182.680		182.680		125,816		56,864
Total Health and Welfare	_	182,680	_	182,680	_	125,816	_	56,864
		•		,		,		•
Culture and Recreation				000.057		0.44.050		05.004
Cable		400.004		366,657		341,653		25,004
Recreation department		136,624		136,624		130,912		5,712
Library		1,193,885		1,193,885		1,215,603		(21,718)
Senior affairs		53,668		53,668		43,633		10,035
Other culture and recreation	_	15,927	_	15,927	_	15,163	_	764
Total Culture and Recreation		1,400,104		1,766,761		1,746,964		19,797

Detail Schedule of Expenditures and Other Financing Uses Budget and Actual - General Fund

(continued)	Original <u>Budget</u>	Final <u>Budget</u>	<u>Actual</u>	Variance with Final Budget Positive (Negative)
Canadanation				
Conservation Conservation	3,300	3,300	3,156	144
Conscivation	3,300	3,300	3,156	144
Economic Development	3,000	3,333	0,100	
Community development	435,446	435,446	417,217	18,229
	435,446	435,446	417,217	18,229
Capital Outlay				
Capital outlay	1,248,000	1,248,000	1,227,208	20,792
Total Capital Outlay	1,248,000	1,248,000	1,227,208	20,792
Debt Service				
Debt service	2,863,397	2,863,397	2,854,562	8,835
Total Debt Service	2,863,397	2,863,397	2,854,562	8,835
Total Expenditures	26,943,714	27,310,371	27,185,535	124,836
Other Financing Hose				
Other Financing Uses				
Operating Transfers Out:				
Library trustees	77,197	77,197	77,197	-
Capital reserve funds	375,000	375,000	375,000	-
·				
Total Other Financing Uses	452,197	452,197	452,197	
Total Former Physics and				
Total Expenditures and Other Financing Uses	\$ 27,395,911	\$ 27,762,568	\$ 27,637,732	\$ 124,836
Other i manding uses	Ψ 21,393,911	Ψ 21,702,300	Ψ 21,031,132	ψ 124,030

Combining Schedule of Revenues and Expenditures Budget and Actual

Annually Budgeted Special Revenue Funds

		Sev	wer Fund	
	Original <u>Budget</u>	Final <u>Budget</u>	<u>Actual</u>	Variance with Final Budget Positive (Negative)
Revenues:				
Charges for services Interest and penalties	\$ 4,579,758 	\$ 4,579,758 -	\$ 2,032,284 41,376	\$ (2,547,474) 41,376
Total Revenues	4,579,758	4,579,758	2,073,660	(2,506,098)
Expenditures: Sanitation Public safety	4,259,758	4,259,758 <u>-</u>	2,354,731	1,905,027
Total Expenditures	4,259,758	4,259,758	2,354,731	1,905,027
Other Financing Uses: Transfers out	320,000	320,000	320,000	
Total Expenditures and Other Financing Uses	4,579,758	4,579,758	2,674,731	1,905,027
Excess of revenues and other financing sources over expenditures and other financing uses	\$	\$	\$ <u>(601,071)</u>	\$(601,071)_

_		Police Out	tside Detail	
	Original <u>Budget</u>	Final <u>Budget</u>	<u>Actual</u>	Variance with Final Budget Positive (Negative)
\$	465,315 -	\$ 465,315 	\$ 561,259 <u>-</u>	\$ 95,944 <u>-</u>
	465,315	465,315	561,259	95,944
	_	_	_	_
-	465,315	465,315	481,680	(16,365)
	465,315	465,315	481,680	(16,365)
-				
-	465,315	465,315	481,680	(16,365)
\$	_	\$	\$ 79,579	\$ 79,579

		Т	otals	
	Original Budget	Final <u>Budget</u>	<u>Actual</u>	Variance with Final Budget Positive (Negative)
Revenues:				
Charges for services Interest and penalties	\$ 5,045,073 -	\$ 5,045,073 	\$ 2,593,543 41,376	\$ (2,451,530) 41,376
Total Revenues	5,045,073	5,045,073	2,634,919	(2,410,154)
Expenditures:				
Sanitation	4,259,758	4,259,758	2,354,731	1,905,027
Public safety	465,315	465,315	481,680	(16,365)
Total Expenditures	4,725,073	4,725,073	2,836,411	1,888,662
Other Financing Uses:				
Transfers out	320,000	320,000	320,000	
Total Expenditures and				
Other Financing Uses	5,045,073	5,045,073	3,156,411	1,888,662
Excess of revenues and other financing sources over expenditures and other financing uses	\$	\$	\$ (521,492)	\$ (521,492)

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Capital Assets Used in Operation Governmental Funds

Schedule of Capital Assets By Source

June 30, 2012

CAPITAL ASSETS

Buildings and building improvements Machinery, vehicles, and equipment Intangibles Infrastructure Improvements other than buildings Land and land improvements Construction in progress	\$	11,516,707 1,762,812 51,947 50,100,456 362,085 12,500,700 7,552,550
Construction in progress		7,552,550
Total General Capital Assets	\$_	83,847,257

INVESTMENTS IN CAPITAL ASSETS

General fund revenues Special revenue fund revenues Capital project funds	\$	52,812,377 22,706,573 8,328,307
Total Investments in General Capital Assets	\$_	83,847,257

Schedule of Changes in Capital Assets By Function and Activity

		oital Assets l <u>y 1, 2011</u>	<u>Deductions</u>		apital Assets une 30, 2012			
General Government:								
Town manager	\$	49,374	\$	_	\$	11,466	\$	37,908
Finance	·	106,838	•	-	•	26,181	•	80,657
Information technology		87,716		39,831		26,410		101,137
Planning and zoning		1,544		-		452		1,092
General services	1	7,231,357		1,865		127,479		17,105,743
Total General Government	1	7,476,829		41,696		191,988		17,326,537
Public Safety:								
Police		5,203,298		8,816		290,765		4,921,349
Fire		5,999,263		132,635		528,166		5,603,732
Total Public Safety	1	1,202,561		141,451		818,931		10,525,081
Highways and Streets:								
Public works	3	4,555,186		610,885		1,297,132		33,868,939
Total Highways and Streets	3	4,555,186		610,885		1,297,132		33,868,939
Sanitation								
Sewer	1	9,366,975		-		547,328		18,819,647
Total Sanitation	1	9,366,975		-		547,328		18,819,647
Culture and Recreation:								
Parks and recreation		1,752,806		-		10,326		1,742,480
Library		1,284,275		23,876		55,426		1,252,725
Cable		265,151		18,153		28,045		255,259
Total Culture and Recreation		3,302,232		42,029		93,797		3,250,464
Economic Development		82,660				26,071	_	56,589
Total Economic Development		82,660		-		26,071	_	56,589
Total General Capital Assets	\$ 8	5,986,443	\$	836,061	\$	2,975,247	\$	83,847,257

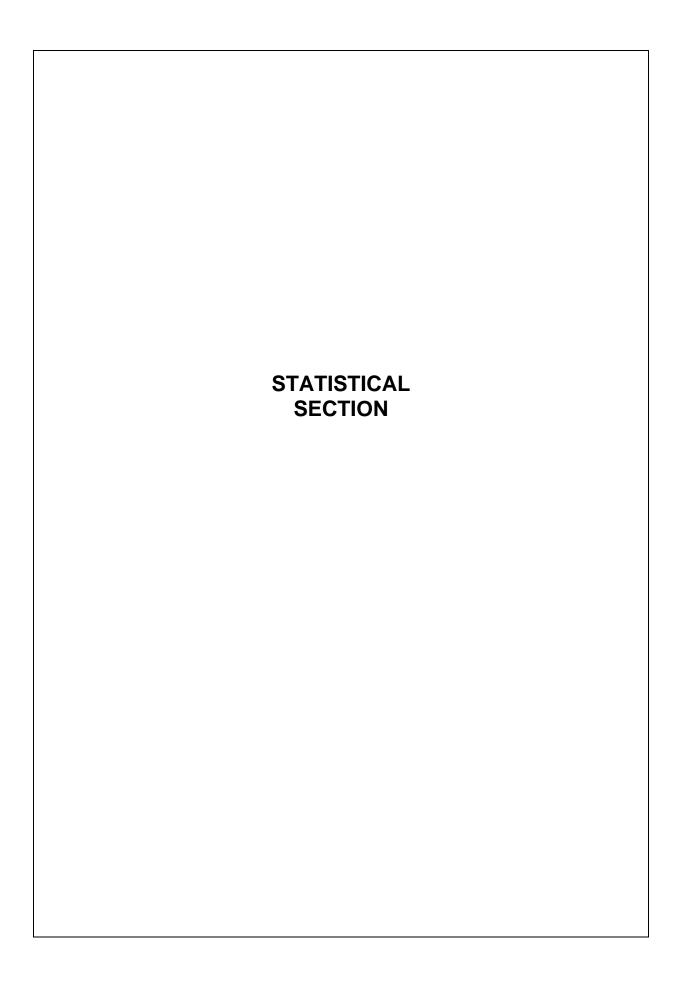
Schedule of Capital Assets By Function and Category

June 30, 2012

	Buildings and Improvements	Machinery, Vehicles, and <u>Equipment</u>	<u>Intangibles</u>
General Government: Town manager	\$ -	\$ 37,908	\$ -
Finance	-	80,657	-
Information technology	-	96,106	-
Planning and zoning General services	3,049,559	1,092 49,223	-
Total General Government	3,049,559	264,986	-
Public Safety:			
Police department	4,638,397	104,381	-
Fire department	2,228,520	861,503	
Total Public Safety	6,866,917	965,884	-
Highways and Streets:			
Public Works	188,779	432,239	
Total Highways and Streets	188,779	432,239	-
Sanitation			
Sewer	-	19,409	-
Total Sanitation	-	19,409	-
Culture and Recreation:			
Recreation department	-	9,960	-
Library Cable	1,216,788	9,739	-
Total Culture and Recreation	194,664 1,411,452	60,595 80,294	-
Economic Development	-	-	51,947
Total Economic Development	-	-	51,947
Total General Capital Assets	\$ <u>11,516,707</u>	\$ <u>1,762,812</u>	\$51,947_

		Improve other				Cor	nstruction		
<u>Infra</u>	astructure_	<u>Build</u>		<u>L</u>	<u>and</u>		Progress		<u>Total</u>
\$	-	\$	-	\$	-	\$	-	\$	37,908
	-	<i>E</i> .	-		-		-		80,657
	-	5,	031		-		-		101,137 1,092
	95,656	37,	- 717	12.3	- 248,740	1	624,848		17,105,743
-	95,656	42,			248,740		624,848	-	17,105,743
	00,000	,	0	,-	- 10,7 10	.,	1,010		17,020,007
		470	-74						4 004 040
	900	178,			-	2	- 450 627		4,921,349
	900	240,	182 753		-		450,627 450,627	-	5,603,732 10,525,081
	300	240,	700		_	۷,	430,027		10,020,001
	348,229	41,			251,960		606,614	_	33,868,939
31,	348,229	41,	118	2	251,960	1,	606,614		33,868,939
	651,029		744		-		146,465	-	18,819,647
18,	651,029	2,	744		-		146,465		18,819,647
	-	26,	524		-	1,	705,996		1,742,480
	-	8,	198		-		18,000		1,252,725
	-		<u>-</u>		-			-	255,259
	-	34,	722		-	1,	723,996		3,250,464
	4,642		-		-		-		56,589
	4,642		-		-		-	-	56,589
\$ 50.	100,456	\$ 362,	085	\$ 12,5	500,700	\$ 7,	552,550	\$	83,847,257
Ψ	100,700	Ψ 302,	000	Ψ 12,	J00,7 00	Ψ	002,000	Ψ_	00,041,201

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STATISTICAL SECTION

The Town of Londonderry's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the government's overall financial health.

Financial Trends	<u>Pages</u>
These schedules contain trend information to help the reader understand how the government's financial performance and wellbeing, have changed over time.	92-99
Revenue Capacity	
These schedules contain information to help the reader assess the government's most significant local revenue source, the property tax.	100-104
Debt Capacity	
These schedules present information to help the reader assess the affordability of the government's current levels of outstanding debt and the government's ability to issue additional debt in the future.	105-108
Demographic and Economic Information	
These schedules offer demographic and economic indicators to help the reader understand the environment within which the government's financial activities take place.	109-110
Operating Information	
These schedules contain service and infrastructure data to help the reader understand how the information in the government's financial report relates to the service the government provides and the activities it performs.	111-113

Sources: Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year.

Net Assets by Component Last Ten Fiscal Years (accrual basis of accounting)

	Fiscal Year																
Governmental Activities:	<u>2003</u>		<u>2004</u>		<u>2005</u>		<u>2006</u>		<u>2007</u>		2008	<u>2009</u>		<u>2010</u>	<u>2011</u>		<u>2012</u>
Invested in capital assets, net of related debt Restricted Unrestricted	\$ 64,030,712 524,087 5,995,236	\$	63,306,962 568,649 8,478,840	\$	63,373,228 589,622 9,970,885	\$	64,953,187 598,187 10,836,397	\$	64,992,645 663,039 12,491,720	\$	66,322,703 \$ 645,183 11,733,839	65,478,547 566,002 12,824,164		69,168,086 611,742 9,778,247	\$ 70,406,443 5 743,524 6,685,269	\$ _	69,947,258 734,465 6,847,135
Total net assets	\$ 70,550,035	\$	72,354,451	\$	73,933,735	\$	76,387,771	\$	78,147,404	\$	78,701,725	78,868,713	\$	79,558,075	\$ 77,835,236	\$_	77,528,858

Changes in Net Assets Last Ten Fiscal Years (accrual basis of accounting)

	_	Fiscal Year Ending									
		2003	2004	2005	2006	2007	2008	2009	2010	<u>2011</u>	2012
Governmental Activities:											
Expenses	\$	4 0 40 000 P	C 244 025 C	2 024 055 €	0.770.700 €	0.000.057 6	2 024 002 €	E 420 040 d	2.050.522.6	4 000 047 6	2.002.440
General government Public safety	Ф	4,242,392 \$ 9.151,225	6,314,035 \$ 9.476,231	3,021,855 \$ 10.965,243	2,776,708 \$ 11.577.220	2,922,857 \$ 13.762,946	3,934,902 \$ 13,762,995	5,139,243 \$ 15.473.889	3,958,532 \$ 16,121,622	4,022,647 \$ 16.350.045	3,963,149 16.560,271
Highways and streets		2,911,730	2,869,982	4,055,649	5,311,941	5,570,348	5,074,427	3,892,894	4,276,080	6,279,279	4,405,364
Sanitation		2,211,939	2,235,465	2,775,629	3,334,611	3,109,377	3,702,251	4,073,017	3,440,061	4,491,804	3,599,659
Health and welfare		210,390	278,411	281,960	278,625	307,796	178,496	159,825	165,490	175,417	126,106
Culture and recreation		1,316,126	1,564,275	1,733,731	1,809,430	2,280,477	2,001,143	1,889,678	1,578,831	1,596,464	1,910,707
Conservation		1,310,120	1,504,275	1,733,731	1,009,430	2,200,477	2,001,143	1,009,070	3,426	2,406	3,156
Economic development		260,360	409,449	383,894	382,881	418,691	420,413	440,869	470,697	425,783	430,689
Interest		594,862	723,029	1,050,508	769,362	768,978	896,326	802,585	743,540	705,234	683,447
	-			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,					
Total expenses		20,899,024	23,870,877	24,268,469	26,240,778	29,141,470	29,970,953	31,872,000	30,758,279	34,049,079	31,682,548
Program Revenues											
Charges for services		= 0.40.044		405 500				75 700	400 500		
General government		5,840,211	6,425,238	105,539	104,910	100,797	98,425	75,788	433,522	378,670	62,748
Public Safety		742,457	691,028	877,921	1,240,672	3,750,817	3,383,247	3,923,272	3,577,429	3,678,903	3,642,174
Highways and streets Sanitation		257,790 862,987	340,528 1,460,833	60,683 1,045,003	70,045 1,894,540	74,255 1,630,125	69,503 2,273,247	5,314 1,864,968	2,221,087	2,331,359	2,169,312
Health and welfare		002,907	1,400,033	1,043,003	1,034,540	1,030,123	10,070	9,767	2,221,007	2,331,339	2,109,312
Culture and recreation		207,231	299,008	355,492	397,426	503,848	401,348	401,468	9,843	6,820	306,152
	-	201,201	200,000	000,102	001,120	000,010	101,010	101,100	0,010	0,020	000,102
Total charges for services		7,910,676	9,216,635	2,444,638	3,707,593	6,059,842	6,235,840	6,280,577	6,241,881	6,395,752	6,180,386
Operating grants and contributions		237,798	638,593	315,764	416,026	378,830	734,657	846,877	850,265	923,042	778,220
Capital grants and contributions	_	745,525	646,392	677,759	1,687,078	716,096	582,909	627,826	1,332,518	1,490,155	65,205
Total		0.000.000	40 504 600	2 420 404	F 040 CO7	7.454.700	7.552.400	7.755.000	0.404.004	0.000.040	7 000 044
Total program revenues	-	8,893,999	10,501,620	3,438,161	5,810,697	7,154,768	7,553,406	7,755,280	8,424,664	8,808,949	7,023,811
Net (Expenses) Revenues		(12,005,025)	(13,369,257)	(20,830,308)	(20,430,081)	(21,986,702)	(22,417,547)	(24,116,720)	(22,333,615)	(25,240,130)	(24,658,737)
General Revenues and											
Other Changes in Net Assets											
Property taxes		10,428,606	11,576,174	12,321,459	13,665,446	13,685,209	13,661,626	14,300,221	14,829,912	15,257,216	15,439,921
Interest, penalties and other taxes		824,305	860,732	862,921	769,467	1,634,295	848,179	1,227,157	870,500	894,631	908,627
Motor vehicle registration fees Grants and contributions not restricted		-	-	6,404,091	6,309,859	5,915,524	6,023,616	5,910,220	5,736,360	5,711,807	6,392,231
to specific programs		1,000,011	1,011,663	1,094,177	1,175,993	1,250,709	1,333,129	1,395,230	1,199,451	1,247,462	1,295,153
Investment income		363,602	321,210	427,774	675,545	867,176	605,702	196,401	102,261	37,105	37,797
Other		288,386	1,380,794	425,370	281,206	386,972	488,916	646,877	267,073	355,890	265,480
Guioi	-	200,000	1,000,734	420,010	201,200	300,312	400,010	040,077	201,013	333,030	200,400
Total general revenues											
before permanent fund contributions		12,904,910	15,150,573	21,535,792	22,877,516	23,739,885	22,961,168	23,676,106	23,005,557	23,504,111	24,339,209
Permanent fund contributions	-	328,012	23,100	21,200	6,601	6,450	10,700	607,602	17,420	13,180	13,150
Change in Net Assets	\$	1,227,897 \$	1,804,416 \$	726,684 \$	2,454,036 \$	1,759,633 \$	554,321 \$	166,988 \$	689,362 \$	(1,722,839) \$	(306,378)

Fund Balances, Governmental Funds Last Ten Fiscal Years (modified accrual basis of accounting)

	2003	2004	2005	2006	2007	2008	2009	2010
All governmental funds Reserved for encumbrances Reserved for perpetual permanent funds Reserved for prepaid expenditures Unreserved	\$ 2,102,373	\$ 3,546,161	\$ 2,025,837	\$ 3,209,825	\$ 3,077,071	\$ 3,304,418	\$ 3,882,636	\$ 6,331,745
	524,087	459,099	480,931	589,622	598,186	545,217	465,605	513,729
	-	-	-	-	-	-	-	409,581
	7,772,567	13,648,380	10,733,716	9,079,385	10,930,309	9,759,496	11,125,971	8,949,791
Total all governmental funds	\$10,399,027	\$17,653,640	\$13,240,484	\$12,878,832	\$14,605,566	\$13,609,131	\$15,474,212	\$ 16,204,846
General Fund Reserved for encumbrances Reserved for prepaid expenditures Unreserved	\$ 2,028,605	\$ 3,348,698	\$ 1,980,498	\$ 3,157,776	\$ 2,525,847	\$ 2,509,562	\$ 3,438,842	\$ 5,071,226
	-	-	-	-	-	-	-	409,581
	3,636,998	3,833,991	3,826,115	3,886,856	4,375,300	4,363,212	4,786,216	3,969,850
Total General Fund	\$ 5,665,603	\$ 7,182,689	\$ 5,806,613	\$ 7,044,632	\$ 6,901,147	\$ 6,872,774	\$ 8,225,058	\$ 9,450,657
Special Revenue Funds Reserved for encumbrances Unreserved	\$ 73,768	\$ 197,463	\$ 45,339	\$ 52,049	\$ 551,224	\$ 794,856	\$ 443,794	\$ 1,260,519
	4,096,868	2,886,848	5,933,244	5,003,500	6,302,967	5,580,561	6,605,909	5,597,742
Total Special Revenue Funds	\$ 4,170,636	\$ 3,084,311	\$ 5,978,583	\$ 5,055,549	\$ 6,854,191	\$ 6,375,417	\$ 7,049,703	\$ 6,858,261
Capital Project Funds Reserved for encumbrances Unreserved	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	38,711	2,887,339	865,666	180,464	187,189	(284,243)	(366,551)	(715,814)
Total Capital Project Funds	\$ 38,711	\$ 2,887,339	\$ 865,666	\$ 180,464	\$ 187,189	\$ (284,243)	\$ (366,551)	\$ (715,814)
Permanent Funds Reserved for perpetual permanent funds Unreserved Total Permanent Funds	\$ 524,087	\$ 459,099	\$ 480,931	\$ 589,622	\$ 598,186	\$ 545,217	\$ 465,605	\$ 513,729
	-	109,650	108,691	8,565	64,853	99,966	100,397	98,013
	\$ 524,087	\$ 568,749	\$ 589,622	\$ 598,187	\$ 663,039	\$ 645,183	\$ 566,002	\$ 611,742

⁽¹⁾ With the implementation of GASB 54 in fiscal year 2011, the presentation of fund balance classifications has changed and is shown prospectively.

(1) GASB 54 Implementation	2011	2012
All Covernmental Funda		
All Governmental Funds Nonspendable	\$ 767,819	\$ 629,771
Restricted	2,198,055	9,084,146
Committed	7,472,879	1,174,261
Assigned	1,256,156	1,568,412
Unassigned	2,515,200	2,939,228
Total all governmental funds	\$14,210,109	\$15,395,818
General Fund	Ф 40E 000	•
Nonspendable	\$ 125,900	\$ -
Restricted Committed	1,937,169	2,474,373
Assigned	1,765,261 1,256,156	1,138,645 1,568,412
Unassigned	3,845,070	4,084,022
Total General Fund	\$ 8,929,556	\$ 9,265,452
Total General Luna	Ψ 0,323,330	ψ 3,203,432
Special Revenue Funds		
Nonspendable	\$ -	\$ -
Restricted	41,994	6,505,079
Committed	5,707,618	-
Assigned	-	-
Unassigned	-	-
Total Special Revenue Funds	\$ 5,749,612	\$ 6,505,079
Capital Project Funds		
Nonspendable	\$ -	\$ -
Restricted	117,287	-
Committed	-	35,616
Assigned	-	-
Unassigned	(1,329,870)	(1,144,794)
Total Capital Project Funds	\$ (1,212,583)	\$ (1,109,178)
Permanent Funds		
Nonspendable	\$ 641,919	\$ 629,771
Restricted	101,605	104,694
Total Permanent Funds	\$ 743,524	\$ 734,465

Changes in Fund Balances, Total Governmental Funds Last Ten Fiscal Years (modified accrual basis of accounting)

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Revenues										
Property taxes	\$10,374,680	\$11,910,212	\$ 12,491,926	\$ 13,737,247	\$ 13,625,893	\$ 13,569,699	\$ 14,157,575	\$14,739,367	\$ 15,191,178	\$ 15,401,672
Interest, penalties and other taxes	762,227	860,732	862,921	773,347	1,637,971	848,179	1,227,157	1,031,385	917,702	939,230
Licenses and permits	6,041,086	6,648,688	6,682,683	6,613,897	6,186,242	6,294,434	5,970,111	5,793,928	6,424,678	6,745,216
Intergovernmental	1,858,801	2,177,884	1,968,126	2,845,981	2,168,019	2,538,562	2,755,321	3,005,215	3,339,857	1,879,000
Charges for services	1,783,783	2,553,861	2,421,151	3,098,295	5,617,281	5,757,916	6,723,820	6,072,627	5,987,588	5,915,288
Investment income	359,460	321.159	427,776	675,546	867,177	605,702	196,401	153.326	176,214	35,203
Other revenues	807,151	1,627,686	800,098	723,699	575,756	611,748	772,389	606,437	432,014	413,732
Total revenues	21,987,188	26,100,222	25,654,681	28,468,012	30,678,339	30,226,240	31,802,774	31,402,285	32,469,231	31,329,341
Expenditures										
Current:										
General government	3,857,551	6,371,261	6,605,675	4,914,456	4,832,993	4,650,824	3,360,704	4,500,995	3,558,605	3.389.761
Public safety	9,645,099	13,229,370	11,062,970	11,323,017	15,583,706	13,500,753	14,612,788	14,570,939	15,245,071	15,401,489
Highways and streets	3.595.722	3.021.933	4.197.445	4.061.864	4.211.039	3.752.042	3.369.085	3.333.082	3.042.461	2,554,791
Sanitation	2,582,099	1.996.555	2,570,067	2,807,984	2,991,411	3,112,440	3,743,357	2,898,257	3,954,443	3,062,331
Health and welfare	199.789	264.470	277,614	292.607	307,333	177,474	163,733	164.853	175.417	126,106
Culture and recreation	1,227,397	1,485,667	1,599,418	1,888,868	1,808,476	1,867,375	1,800,392	1,874,563	1,538,117	1,807,695
Conservation	1,221,391	1,465,007	1,355,410	1,000,000	1,000,470	1,007,373	1,000,392	1,074,303	2,407	3,156
Economic development	259.381	300.719	371.907	373.737	414.538	414.561	449.867	453.087	422.655	408.499
•	,	,	- ,	, -	,	,	- ,	,	,	,
Capital outlay	736,810	3,675,161	1,531,153	512,657	507,788	2,043,955	1,679,200	1,034,107	4,726,491	1,535,241
Debt service:	4 000 704	4 404 005	4 000 704	4 000 400	4 005 000	0.075.000	0.055.000	0.005.000	0.005.000	0.450.000
Principal	1,303,784	1,431,395	1,992,761	1,883,498	1,865,000	2,075,000	2,055,000	2,065,000	2,065,000	2,150,000
Interest	515,100	721,503	858,827	770,976	804,321	828,251	800,269	776,768	733,301	704,563
Total expenditures	23,922,732	32,498,034	31,067,837	28,829,664	33,326,605	32,422,675	32,034,395	31,671,651	35,463,968	31,143,632
Excess (deficiency) of revenues			<i>(</i>)	(<i>,</i>	/- / ·		()	/·	
over (under) expenditures	(1,935,544)	(6,397,812)	(5,413,156)	(361,652)	(2,648,266)	(2,196,435)	(231,621)	(269,366)	(2,994,737)	185,709
Other Financing Sources (Uses)										
Proceeds of refunding bonds	-	4,545,000	-	-	-	-	-	-	-	-
Payment to refunded bond escrow agent	-	(4,545,259)	-	-	-	-	-	-	-	-
Proceeds of bonds	1,650,000	13,652,674	1,000,000	-	4,375,000	1,200,000	1,500,000	1,000,000	1,000,000	1,000,000
Transfers in	1,770,570	1,799,503	1,130,168	938,223	5,059,702	931,064	1,304,360	1,192,756	1,239,325	825,555
Transfers out	(1,770,570)	(1,799,503)	(1,130,168)	(938,223)	(5,059,702)	(931,064)	(1,304,360)	(1,192,756)	(1,239,325)	(825,555)
Total other financing sources (uses)	1,650,000	13,652,415	1,000,000		4,375,000	1,200,000	1,500,000	1,000,000	1,000,000	1,000,000
Special Items:										
Return of settlement liability							596,702			
Total special items							596,702			
Net changes in fund balances	\$ (285,544)	\$ 7,254,603	\$ (4,413,156)	\$ (361,652)	\$ 1,726,734	\$ (996,435)	\$ 1,865,081	\$ 730,634	\$ (1,994,737)	\$ 1,185,709
Debt Service as a percentage of non-capital outlay expenditures	7.84%	7.47%	9.65%	9.37%	8.13%	9.56%	9.41%	9.28%	9.10%	9.64%
non-capital outlay experiultures	1.04%	1.41%	9.05%	9.31%	0.13%	9.00%	9.41%	9.26%	9.10%	9.04%

Changes in Fund Balances, General Fund Last Ten Fiscal Years (modified accrual basis of accounting)

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Devenues										
Revenues Property taxes	\$ 10,374,680	\$11,910,212	\$12,491,926	\$ 13,737,247	\$ 13,625,893	\$ 13,569,699	\$ 14,157,575	\$ 14,739,367	\$ 15.191.178	\$ 15.401.672
Interest, penalties and other taxes	762,227	845.099	862.921	769,452	789.174	840,286	854,527	870,500	894,631	908,627
Licenses and permits	6,041,086	6,648,688	6,682,683	6,613,897	6,186,242	6,294,434	5,970,111	5,917,550	5,890,687	6,669,255
Intergovernmental	1,758,801	1,826,676	1,830,461	2,586,076	2,148,993	2,538,562	2,549,893	2,934,709	1,849,703	1,879,000
Charges for services	409,350	553.210	433.508	554.473	862,419	802,420	1,188,733	852,862	929.255	1,063,337
Investment income	308,862	244,972	384,339	619,149	769,844	599,574	256,008	100,165	37,105	37,797
Other revenues	292,971	1,100,592	378,644	203,725	378,683	168,950	531,998	196,413	343,795	265,480
Carlot revenues	202,011	1,100,002	0.0,011	200,720	0.0,000		001,000	100,110	0.0,100	200,100
Total revenues	19,947,977	23,129,449	23,064,482	25,084,019	24,761,248	24,813,925	25,508,845	25,611,566	25,136,354	26,225,168
Expenditures										
Current:										
General government	2,542,594	2,666,080	2,842,400	2,940,412	2,948,169	3,204,130	3,012,487	2,929,828	3,264,043	3,386,765
Public Safety	8,549,081	9,113,259	9,785,664	10,430,161	10,478,279	11,169,578	11,932,980	12,291,199	12,642,797	12,814,322
Highways and streets	3,042,377	2,765,923	3,942,857	3,581,685	4,007,119	3,518,334	3,364,600	3,082,476	3,042,461	2,554,791
Sanitation	1,319,356	1,223,130	1,471,600	1,864,448	1,875,281	1,896,988	1,804,100	1,882,694	1,811,568	1,902,722
Health and welfare	199,789	264,470	277,614	292,607	307,333	177,474	163,733	164,853	174,928	125,816
Culture and recreation	966,809	1,063,461	1,176,759	1,261,314	1,345,309	1,385,091	1,385,987	1,445,295	1,351,525	1,653,577
Conservation	-	-	-	-	-	-	-	3,416	2,011	3,156
Economic development	259,381	300,719	371,907	373,737	414,538	414,561	449,867	453,087	422,655	408,499
Capital outlay	736,810	3,675,161	1,531,153	512,657	507,788	2,043,955	1,679,200	1,034,107	2,948,809	1,274,924
Debt service	1,818,884	2,152,898	2,851,588	2,654,474	2,669,321	2,903,251	2,855,269	2,841,768	2,798,301	2,854,563
Total expenditures	19,435,081	23,225,101	24,251,542	23,911,495	24,553,137	26,713,362	26,648,223	26,128,723	28,459,098	26,979,135
- // C:) /										
Excess (deficiency) of revenues	540.000	(05.050)	(4.407.000)	4 470 504	000 444	(4.000.40=)	(4.400.070)	(5.17.157)	(0.000.744)	(750.007)
over (under) expenditures	512,896	(95,652)	(1,187,060)	1,172,524	208,111	(1,899,437)	(1,139,378)	(517,157)	(3,322,744)	(753,967)
Other Financing Sources (Uses)										
Issuance of refunding bonds	-	4,545,000	-	-	-	-	-	-	-	-
Payment to refunded bond escrow agent	-	(4,545,259)	-	-	-	-	-	-	-	-
Issuance of bonds	300,000	2,900,000	-	-	4,375,000	1,200,000	1,500,000	1,000,000	1,000,000	1,000,000
Transfers in	1,599,177	256,250	470,576	401,110	166,553	801,064	872,160	967,756	958,869	457,709
Transfers out	(171,393)	(1,543,253)	(659,592)	(335,615)	(4,893,149)	(130,000)	(477,200)	(225,000)	(280,456)	(367,846)
Total other financing sources (uses)	1,727,784	1,612,738	(189,016)	65,495	(351,596)	1,871,064	1,894,960	1,742,756	1,678,413	1,089,863
Special Items:										
Return of settlement liability							596,702			
Total special items							596,702			
Net change in fund balances	\$ 2,240,680	\$ 1,517,086	\$ (1,376,076)	\$ 1,238,019	\$ (143,485)	\$ (28,373)	\$ 1,352,284	\$ 1,225,599	\$ (1,644,331)	\$ 335,896
Debt coming as a servertors of										
Debt service as a percentage of non-capital outlay expenditures	9.73%	11.01%	12.55%	11.34%	11.10%	11.77%	11.44%	11.32%	10.97%	11.11%

Changes in Fund Balances, Special Revenue Funds Last Ten Fiscal Years (modified accrual basis of accounting)

	2003	2004	2005	2006	2007	2008	2009	<u>2010</u>	<u>2011</u>	2012
Revenues										
Interest, penalties and other taxes	\$ -	\$ -	\$ -	\$ 3,895	\$ 848,797	\$ 7,893	\$ 372,630	\$ 160,885	\$ 23,071	\$ 30,603
Licenses and permits	1.363.183	335.808	100 170	-	19.026	-	205.428	453,230	533,991	75,961
Intergovernmental Charges for services	15,303	2,000,651	109,476 1,961,550	2,543,822	4,754,862	4,955,496	5,535,087	4,752,698	5,058,333	- 4,851,951
Investment income	119,949	11,151	23,826	24,116	19,979	15,539	11,500	6,476	1,773	4,031,931
Other revenues	387,181	126,356	400,254	512,577	187,941	382,098	229,491	188,059	75,039	69,899
Other revenues	307,101	120,000	400,204	312,377	107,541	302,030	223,431	100,000	70,000	00,000
Total revenues	1,885,616	2,473,966	2,495,106	3,084,410	5,830,605	5,361,026	6,354,136	5,561,348	5,692,207	5,029,078
Expenditures										
Current:	4 044 057	050.050	4 400 504	4 077 700	4 000 000	4 450 000	005.000	070.050	000 040	4.500
General government	1,314,957	356,353	1,409,504	1,377,793	1,882,308	1,158,966	265,906	272,250	293,342	1,569
Public safety	330,744	247,164	301,383	603,482	2,780,137	2,331,175	2,679,808	2,530,346	2,602,274	2,587,167
Highways and streets Sanitation	640,966	- 765,549	1,090,696	943,536	1,116,130	- 1,215,452	4,485 1,939,257	1,015,563	2,142,875	1,159,609
Health and welfare	640,966	765,549	1,090,696	943,330	1,110,130	1,215,452	1,939,257	637	2,142,075 485	283
Culture and recreation	259,170	418,876	420,953	622,953	461,728	480,643	412,934	174,050	186,583	154,103
Conservation	233,170	410,070	420,933	022,933	401,720	400,043	412,354	174,030	396	134,103
Economic development	-							5	-	_
Capital outlay	-	-	-	-	-	-	-	1,034,673	8,137	7,868
Suprial Sullay								1,001,070	0,107	7,000
Total expenditures	2,545,837	1,787,942	3,222,536	3,547,764	6,240,303	5,186,236	5,302,390	5,027,534	5,234,092	3,910,599
Francisco (deficience) of management										
Excess (deficiency) of revenues over (under) expenditures	(660,221)	686,024	(727,430)	(463,354)	(409,698)	174,790	1,051,746	533,814	458,115	1,118,479
over (under) experialities	(660,221)	000,024	(727,430)	(463,334)	(409,090)	174,790	1,051,740	555,614	430,113	1,110,479
Other Financing Sources (Uses)										
Issuance of bonds	1,000,000	-	1,000,000	-	-	-	-	-	-	-
Transfers in	171,393	124,377	157,393	107,393	2,357,393	130,000	432,200	225,000	117,000	77,197
Transfers out	(852,224)	(238,750)	(453,076)	(567,073)	(149,053)	(783,564)	(809,660)	(950,256)	(560,535)	(440,209)
Total other financing sources (uses)	319,169	(114,373)	704,317	(459,680)	2,208,340	(653,564)	(377,460)	(725,256)	(443,535)	(363,012)
Net change in fund balances	\$ (341,052)	\$ 571,651	\$ (23,113)	\$ (923,034)	\$1,798,642	\$ (478,774)	\$ 674,286	\$(191,442)	\$ 14,580	\$ 755,467
iver change in fully balances	φ (341,032)	ψ 5/1,051	ψ (23,113)	ψ (323,034)	ψ 1,1 30,042	ψ (410,114)	ψ 0/4,200	ψ(131,442)	ψ 14,500	ψ /33,40/

Changes in Fund Balances, Capital Projects Funds Last Ten Fiscal Years (modified accrual basis of accounting)

	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
Revenues										
Intergovernmental	\$ 100,000	\$ 15,400	\$ 28,189	\$ 259,905	\$ -	\$ -	\$ -	\$ 165,517	\$ 1,490,154	\$ -
Charges for services Investment income	11,250 742	333	26,093 732	- 181	- 13	- 4	- 3	-	-	- 1
Other revenues	-	-	-	796	2,682	50,000	-	- '	- '	65,204
Total revenues	111,992	15,733	55,014	260,882	2,695	50,004	3	165,518	1,490,155	65,205
Total revenues	111,992	15,735	33,014	200,002	2,095	30,004	3	100,510	1,490,133	03,203
Expenditures Current:										
General government	-	192,655	2,353,771	596,251	2,516	287,728	82,311	-	-	-
Public safety	765,274	-	975,923	289,374	2,325,290	-	-	-	-	-
Highways and streets	553,345	256,010	254,588	480,179	203,920	233,708	-	-	-	-
Sanitation	621,777	7,876	7,771	-	-	-	-	-	-	-
Culture and recreation	-	-	-	-	-	-	-	-	-	-
Capital outlay								514,781	1,769,545	252,449
Total expenditures	1,940,396	456,541	3,592,053	1,365,804	2,531,726	521,436	82,311	514,781	1,769,545	252,449
Excess (deficiency) of revenues over (under) expenditures	(1,828,404)	(440,808)	(3,537,039)	(1,104,922)	(2,529,031)	(471,432)	(82,308)	(349,263)	(279,390)	(187,244)
Other Financing Sources (Uses)										
Issuance of bonds	350,000	1,851,274	-	-	-	-	-	-	-	-
Transfers in	-	1,057,876	502,199	429,720	2,535,756	-	-	-	163,456	290,649
Transfers out	(729,453)			(10,000)					(380,834)	
Total other financing sources (uses)	(379,453)	2,909,150	502,199	419,720	2,535,756				(217,378)	290,649
Net change in fund balances	\$ (2,207,857)	\$ 2,468,342	\$ (3,034,840)	\$ (685,202)	\$ 6,725	\$ (471,432)	\$ (82,308)	\$ (349,263)	\$ (496,768)	\$103,405

General Government Tax Revenues by Source Last Ten Fiscal Years

Fiscal Year	Property Taxes	Payment in Lieu of Taxes	Yield Excavation Taxes Taxes		Р	nterest, enalties Other Taxes	Total	
2003	\$ 10,948,316	\$ 500,000	\$ 2,018	\$	34,614	\$	225,595	\$ 11,710,543
2004	11,666,113	510,000	21,504		13,117		300,478	12,511,212
2005	12,580,255	520,200	5,283		14,908		322,530	13,443,176
2006	13,737,247	530,604	18,888		10,090		209,870	14,506,699
2007	13,625,893	541,216	14,536		11,184		222,238	14,415,067
2008	13,569,699	551,828	11,466		9,264		267,728	14,409,985
2009	14,157,575	563,081	9,700		15,058		266,688	15,012,102
2010	14,739,367	574,122	974		10,816		445,473	15,770,752
2011	15,191,178	585,825	16,819		8,152		284,772	16,086,746
2012	15,401,672	597,316	3,574		8,273		330,067	16,340,902

Property Tax Levies and Collections Last Ten Fiscal Years

Fiscal		roperty Tax Levied for	Collected v			Balance at cal Year End	End Tax		Tax of Current		Total Collection	ons to Date	Number of Parcels		
Year	Fi	scal Year(1)	Amount	% of Levy	of	Levy Year	C	Collections		scal Year	Amount	% of Levy	In Levy	Liened	% Liened
2003	\$	44,069,941	\$ 42,855,222	97.2%	\$	1,214,719	\$	580,359	\$	634,360	\$ 43,435,581	98.6%	9,095	187	2.06%
2004		47,056,462	46,717,917	99.3%		338,545		116,219		222,326	46,834,136	99.5%	9,382	220	2.34%
2005		55,130,236	53,168,196	96.4%		1,962,040		1,327,748		634,292	54,495,944	98.8%	9,506	223	2.35%
2006		57,067,122	56,326,597	98.7%		740,525		161,711		578,814	56,488,308	99.0%	9,610	227	2.36%
2007		59,122,596	58,572,792	99.1%		549,804		75,364		474,440	58,648,156	99.2%	9,609	324	3.37%
2008		59,029,250	58,244,149	98.7%		785,101		274,802		510,299	58,518,951	99.1%	9,606	278	2.89%
2009		61,326,245	60,783,858	99.1%		609,773		480,349		293,977	61,264,207	99.9%	9,609	236	2.46%
2010		63,549,682	62,971,895	99.1%		703,313		526,188		371,628	63,498,083	99.9%	9,658	323	3.34%
2011		65,885,833	64,970,290	98.6%		607,412		623,125		417,967	65,593,415	99.6%	9,658	357	3.70%
2012		67,056,882	66,457,354	99.1%		599,528		576,864		442,281	67,034,218	99.9%	9,706	324	3.34%

Source: Town of Londonderry Annual Town Report Town of Londonderry Tax Collector

Notes:

(1) Includes taxes collected for the Londonderry School District and Rockingham County

Tax liens are placed within 60 days after the end of the fiscal year. Taxpayers have 2 years to redeem liens prior to property being tax deeded.

Assessed and Estimated Full Value of Real Property Last Ten Fiscal Years

		Local Asse	essed Value		Less Exemptions	То	tal Net Taxable	Tota	al Direct		Ratio of Total Net Taxable
Fiscal	-	Commercial/		Total Assessed	to Assessed		Assessed		Rate per	Estimated	Assessed Value to
Year	Residential	Industrial	Utilities	Value	Value		Value	\$1,000	of Value	Full Value	Total Estimated Value
2003	\$ 1,878,365,836	\$ 263,313,473	\$ 331,532,000	\$ 2,473,211,309	\$ 253,052,809	\$	2,220,158,500	\$	20.88	\$ 2,738,112,442	81.1%
2004	2,165,070,811	288,983,575	305,363,300	2,759,417,686	273,204,550		2,486,213,136		21.98	3,050,888,586	81.5%
2005	2,479,609,162	336,023,677	344,743,200	3,160,376,039	296,295,600		2,864,080,439		21.56	3,291,493,812	87.0%
2006	2,896,242,641	349,576,134	344,743,200	3,590,561,975	339,916,000		3,250,645,975		19.85	3,274,163,075	99.3%
2007	2,899,570,144	350,861,934	355,557,000	3,605,989,078	338,204,200		3,267,784,878		18.28	3,346,869,655	97.6%
2008	2,616,156,685	369,102,678	349,557,000	3,334,816,363	346,682,050		2,988,134,313		18.22	3,323,828,044	89.9%
2009	2,636,484,995	385,083,538	394,757,000	3,416,325,533	418,540,150		2,997,785,383		18.48	3,343,051,059	89.7%
2010	2,469,243,134	383,432,206	481,207,000	3,333,882,340	505,119,150		2,828,763,190		19.68	3,317,787,719	85.3%
2011	2,477,756,918	381,999,026	481,957,000	3,341,712,944	365,467,400		2,976,245,544		20.33	3,147,464,465	94.6%
2012	2,486,519,949	388,910,266	523,377,304	3,398,807,519	375,894,780		3,022,912,739		20.34	3,374,318,239	89.6%

Source: Town of Londonderry Annual Town Report Town of Londonderry Tax Collector

Principal Taxpayers Current Year and Ten Years Ago

Taxpayer	Type of Business	2012 Assessed Value	2012 Rank	Percentage of net Assessed Value	2003 Assessed Value	2002 Rank	Percentage of net Assessed Value
GRANITE RIDGE ENERGY	Utility	\$ 360,000,000	1	11.91%	\$ 235,260,000	1	10.60%
PUBLIC SERVICE CO. OF NH	Electric Utility	114,388,604	2	3.78%	26,154,800	2	1.18%
INSIGHT TECHNOLOGY	Manufacturing	22,265,700	3	0.74%	-	-	-
COCA-COLA OF NORTHERN NE	Bottling Plant	21,257,400	4	0.70%	18,962,200	3	0.85%
HARVEY INDUSTRIES	Window Manufacturer	18,037,600	5	0.60%	-	-	-
TENNECO INCORPORATED	Gas Utility	16,750,000	6	0.55%	9,645,000	6	0.43%
HOME DEPOT	Retail	15,884,100	7	0.53%	10,053,800	5	0.45%
LIEVENS ROBERT	Retail	14,813,700	8	0.49%	8,467,700	7	0.38%
APPLETREE MALL ASSOCIATES, INC	Retail Mall Plaza	14,326,400	9	0.47%	10,673,300	4	0.48%
ANAGNOST LONDONDERRY LIMITED	Health Care Facility	11,749,500	10	0.39%	-	-	-
F&S TRANSIT MIX CO.	Manufacturing	-	-	-	6,326,100	9	0.28%
LONDONDERRY FREEZER WAREHOUSE	Warehouse	-	-	-	6,281,000	10	0.28%
GLENBERVIE INC	Manufacturing	-	-	-	6,876,900	8	0.31%
ELLICO PROPERTIES II, LLC	Research and Development	-	5	-	-	-	-
Total Principal Taxpayers		\$ 609,473,004		20.16%	\$ 338,700,800		15.26%
Total Net Assessed Taxable Value		\$ 3,022,912,739			\$ 2,220,158,500		

Source:
Town of Londonderry Assessors Office

Property Tax Rates per \$1,000 of Assessed Value Direct and Overlapping Governments Last Ten Fiscal Years

Town Direct Rates Overlapping Rates *

Fiscal Year	Town	_	etary Use nd Balance	Total Town	Local School	tate hool	Total School	Total Direct	County	Total
2003	\$ 5.94	\$	(0.69)	\$ 5.25	\$ 10.13	\$ 4.42	\$ 14.55	\$ 19.80	\$ 1.08	\$ 20.88
2004	5.66		(0.28)	5.38	10.48	4.91	15.39	20.77	1.21	21.98
2005	5.53		(0.26)	5.27	11.88	3.31	15.19	20.46	1.10	21.56
2006	5.23		(0.20)	5.03	11.06	2.78	13.84	18.87	0.98	19.85
2007	4.67		(0.23)	4.44	10.55	2.43	12.98	17.42	0.86	18.28
2008	4.60		(0.22)	4.38	10.67	2.31	12.98	17.36	0.86	18.22
2009	4.71		(0.33)	4.38	11.03	2.21	13.24	17.62	0.86	18.48
2010	4.93		(0.28)	4.65	11.79	2.30	14.09	18.74	0.94	19.68
2011	5.01		(0.27)	4.74	12.29	2.36	14.65	19.39	0.94	20.33
2012	4.89		(0.15)	4.74	12.45	2.20	14.65	19.39	0.95	20.34

Source:

Town of Londonderry Tax Collector

^{*} The County overlapping tax rate is established annually by the NH Department of Revenue Administration based on the Town's assessed property values.

Ratios of Outstanding Debt by Type Last Ten Fiscal Years

			_	Percentage of Pe	ersonal Income
Fiscal Year	General Obligation Bonds	Capital Leases	Total Primary Government	Median Family (1)	Per Capita (1)
2003	\$ 11,190,097	\$ 303,560	\$ 11,493,657	0.69%	0.25%
2004	23,662,784	596,441	24,259,225	0.33%	0.12%
2005	22,445,000	301,349	22,746,349	0.36%	0.13%
2006	20,570,000	-	20,570,000	0.41%	0.15%
2007	23,080,000	426,058	23,506,058	0.31%	0.11%
2008	22,205,000	113,060	22,318,060	0.33%	0.12%
2009	21,650,000	-	21,650,000	0.34%	0.12%
2010	20,585,000	-	20,585,000	0.36%	0.13%
2011	19,520,000	-	19,520,000	0.45%	0.18%
2012	18,370,000	-	18,370,000	0.56%	0.20%

Notes:

⁽¹⁾ See the Schedule of Demographic Statistics on page 110 for personal income and population data.

Ratios of General Bonded Debt Outstanding Last Ten Fiscal Years

Fiscal Year	General Obligation Bonds	Percentage of Estimated Actual Taxable Value of Property (1)	Per Capita (2)
2003	\$ 11,190,097	0.41%	0.26%
2004	23,662,784	0.78%	0.12%
2005	22,445,000	0.68%	0.13%
2006	20,570,000	0.63%	0.15%
2007	23,080,000	0.69%	0.11%
2008	22,205,000	0.67%	0.12%
2009	21,650,000	0.65%	0.12%
2010	20,585,000	0.62%	0.13%
2011	19,520,000	0.62%	0.18%
2012	18,370,000	0.54%	0.20%

Notes:

- (1) See the Schedule of Assessed and Estimated Full Value of Real Prop on page 102 for property value data.
- (2) See the Schedule of Demographic Statistics on page 110 for population data.

Computation of Direct and Overlapping Debt

	Jurisdiction	Net General Obligation Bonded Debt Outstanding	Percentage Applicable To Town of Londonderry	Amount Applicable To Town of Londonderry
Direct:	Town of Londonderry	\$ 18,370,000	100.00%	\$ 18,370,000
Overlapping:	Rockingham County	-	6.86%	-
	Londonderry School District	19,745,000	100.00%	19,745,000
Total Direct and	Overlapping Debt	\$ 38,115,000		\$ 38,115,000

Notes: Overlapping governments are those that coincide, at leat in part, with the geographic boundaries of a municipality. This schedule sets forth the Town Londonderry's share of those overlapping charges, which are assessed to taxpayers through a portion of the approved tax rate. The percentage applicable to the Town of Londonderry for Rockingham County, based on 2012 town allocations, is provided by the County. Since the Londonderry School District is strictly confined to the Town of Londonderry, 100% of its outstanding debt is overlapping and applicable to the governmental unit.

Source:

Town Finance Department

Legal Debt Margin Information Last Ten Fiscal Years

					Fisca	al Year				
	2003	2004	<u>2005</u>	2006	2007	2008	2009	<u>2010</u>	<u>2011</u>	2012
Debt Limit	\$ 58,018,965	\$ 58,018,965	\$ 92,048,298	\$ 99,700,251	\$ 100,913,325	\$ 100,913,325	\$ 104,740,690	\$ 99,288,135	\$ 99,288,135	\$ 77,310,691
Total net debt applicable to limit	13,119,600	26,502,274	24,754,600	23,264,600	26,154,600	25,654,600	25,444,600	24,594,600	23,649,600	21,179,600
Legal debt margin	\$ 44,899,365	\$31,516,691	\$67,293,698	\$ 76,435,651	\$ 74,758,725	\$ 75,258,725	\$ 79,296,090	\$74,693,535	\$ 75,638,535	\$56,131,091
Total net debt applicable to the limit as a percentage of debt limit	22.61%	45.68%	26.89%	23.33%	25.92%	25.42%	24.29%	24.77%	23.82%	27.40%

Source: Town Finance Department

Principal Employers Current Year and Ten Years Ago

			2012		2003			
Employer	Type of Business	Number of Employees	Rank	Percentage of Total Town Employment	Number of Employees	Rank	Percentage of Total Town Employment	
Insight Technologies	Manufacturing	1,300	1	9.51%	300	3	2.14%	
Harvey Industry	Window Manufacturing	500	2	3.66%		-	-	
Londonderry School District	Education	493	3	3.61%	450	1	3.21%	
Stonyfield Farms	Yogurt	375	4	2.74%	120	8	0.86%	
United Parcel Service Inc.	Parcel Delivery	288	5	2.11%	288	4	2.06%	
Coca Cola	Beverage Manufacturer	200	6	1.46%		-	-	
Vibro-meter	Manufacturer	188	7	1.38%		-	-	
Continental Paving	Road Construction	165	8	1.21%	100	10	0.71%	
Shaw's Supermarket	Supermarket	140	9	1.02%	200	5	1.43%	
CTS, Corp.	Electronic Manufacturer	130	10	0.95%		-	-	
Federal Express	Parcel Delivery		-	-	100	9	0.71%	
K Mart	Department Store		-	-	150	6	1.07%	
Summit Packaging	Manufacturer		-	-	320	2	2.28%	
Wire Belt	Manufacturer		-	-	128	7	0.91%	

Source:

NH Employment Security, Economic & Labor Market Information Bureau

Demographic Statistics Last Ten Fiscal Years

	Median Per		Town		Unemployment Rates				
Fiscal Year	Population	Family Income	Capita Income	Unemployed	Labor Force	Town	State of NH	United States	
2003	23,853	\$ 78,889	\$ 28,772	590	13,966	4.3%	5.7%	6.7%	
2004	24,161	80,681	29,532	589	14,170	4.2%	6.7%	7.6%	
2005	24,469	82,473	30,293	588	14,374	4.1%	7.7%	8.5%	
2006	24,777	84,264	31,053	587	14,577	3.3%	3.7%	4.9%	
2007	24,837	73,513	26,491	555	14,446	3.5%	3.6%	4.8%	
2008	24,879	73,513	26,491	428	12,248	3.5%	3.6%	4.6%	
2009	24,567	73,513	26,491	919	14,592	6.3%	6.5%	9.4%	
2010	24,567	73,513	26,491	919	14,592	7.7%	7.7%	10.4%	
2011	24,129	86,962	35,045	872	14,538	6.0%	5.2%	9.2%	
2012	24,129	102,500	36,096	836	14,538	4.8%	4.9%	7.9%	

Source:
Bond Official Statements
NH Employment Security Division

Full-time Equivalent Town Employees by Function Last Ten Fiscal Years

Function

	2003	2004	2005	2006	2007	2008	2009	<u>2010</u>	<u>2011</u>	2012
General Government										
Executive	3	3	3	3	3	3	3	3	3	3
Assessing	5	5	5	5	5	4	4	4	4	3
Building	4	4	4	4	4	4	4	3	3	3
Cable Family Mediation	2 1	2 1	3 1	3 1	3 1	3 1	3 1	3 1	3 1	3
Finance	4	5	5	5	5	5	5	5	5	5
Information Technologies	1	-	-	-	-	-	-	-	-	-
Planning	3	3	4	4	4	4	4	4	4	4
Zoning	1	1	1	1	1	1	1	1	1	- 4
Town Clerk/Tax Collector Total General Government	<u>5</u> 	<u>6</u> 30	32	<u>5</u> 31	<u>5</u> 31	30	<u>5</u> 30	<u>5</u> 	<u>5</u> 	25
Human Services										
Welfare	2	2	1	1	1					
Total Human Services	2	2	1	1	1	-	-	-	-	-
Public Safety										
Fire Administration	2	2	2	2	2	2	2	2	2	2
Captains	4	4	5	4	4	4	4	4	4	4
Lieutenants	7	7	9	9	9	9	12	11	11	12
Firefighters	28	28	27	27	27	27	24	25	25	24
Communication	5	4	4	4	4	4	4	4	4	4
Prevention	2	2	2	2	2	2	2	2	1	1
Total Fire	48	47	49	48	48	48	48	48	47	47
Police										
Administration	4	4	4	4	4	4	4	4	4	4
Captains Lieutenants	2 5	2 5	2 5	2 5	3 4	3 4	3 4	3 4	3 4	3 4
Sergeants	6	6	8	8	11	11	11	11	12	12
Officers	19	21	22	23	39	39	39	39	38	38
Support Services	7	6	5	5	4	3	3	3	3	3
Detectives	4	4	4	4	4	4	4	4	4	4
Communications	8	7	7	7	7	7	7	7	7	7
Records	3	3	3	3	3	3	3	3	4	4
Animal Control Officer Building Maintenance	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	- 1
Total Police	60	60	62	63	81	80	80	80	81	80
Total Public Safety	108	107	111	111	129	128	128	128	128	127
Public Works										
Administration	4	4	4	4	4	3	3	3	3	3
Highway	2	2	2	2	2	2	2	2	2	2
Equipment Operators	2	2	3	3	3	3	3	3	3	3
Truck Drivers/Laborers Mechanic	6 2	7 1	5 1	5 1	5 1	5 1	4 2	4 2	5 1	5 1
Environmental Services	1	1	1	1	1	1	1	1	1	1
Total Public Works	17	17	16	16	16	15	15	15	15	15
Cultural and Recreation										
Library	21	18	17	17	17	16	16	16	16	14
Recreation	1	19	<u>1</u>	18	18	17	17	17	<u>1</u>	1 15
Total Culture and Recreation	22	19	18	18	18	17	17	17	17	15
Total All Functions	178	175	178	177	195	190	190	189	189	182
Percent of Total										
General Government	16.3%	17.1%	18.0%	17.5%	15.9%	15.8%	15.8%	15.3%	15.3%	13.7%
Human Services	1.1%	1.1%	0.6%	0.6%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%
Public Safety	60.7%	61.1%	62.4%	62.7%	66.2%	67.4%	67.4%	67.7%	67.7%	69.8%
Public Works Cultural and Recreation	9.6% 12.4%	9.7% 10.9%	9.0% 10.1%	9.0% 10.2%	8.2% 9.2%	7.9% 8.9%	7.9% 8.9%	7.9% 9.0%	7.9% 9.0%	8.2% 8.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Source: Annual Town Reports

Capital Asset Statistics by Function Last Ten Fiscal Years

Function

	2003	2004	<u>2005</u>	<u>2006</u>	2007	2008	2009	<u>2010</u>	<u>2011</u>	<u>2012</u>
Police										
Number of stations	1	1	1	1	1	1	1	1	1	1
Number of patrol units	24	24	27	27	27	27	27	27	27	27
Fire										
Number of stations	3	3	3	3	3	3	3	3	3	3
Number of pumpers	4	4	4	4	4	4	4	4	4	4
Number of ladder trucks	1	1	1	1	1	1	1	1	1	1
Number of ambulances	2	2	2	2	2	2	2	2	3	3
Number of command vehicles	1	1	1	1	1	1	1	1	1	1
Number of rescue trucks	1	1	1	1	1	1	1	1	1	1
Number of staff vehicles	3	3	3	3	3	3	3	3	3	3
Public Works										
Miles of streets	176	176	180	180	180	180	180	180	180	180
Number of street lights	134	134	134	143	143	142	142	142	142	142
Number of traffic lights	1	1	1	1	1	1	1	1	1	1
Miles of sanitary sewers	32	32	34	40	40	40	40	40	40	40
Number of service connections	856	856	1,119	1,280	1,441	1,510	1,554	1,554	1,594	1,605
Daily average treatment in gallons	900,000	900,000	1,486,000	1,500,000	1,500,000	1,500,000	1,700,000	1,700,000	1,700,000	1,700,000
Number of pump stations	4	4	5	5	5	5	5	5	5	5
Maximum daily capacity in gallons	3,200,000	3,200,000	3,200,000	3,200,000	3,200,000	3,200,000	3,200,000	3,200,000	3,200,000	3,200,000
Culture and Recreation										
Number of libraries	1	1	1	1	1	1	1	1	1	1
Number of community centers	2	2	2	2	2	2	2	2	2	2
Number of parks										-
Tennis	4	4	4	4	4	4	4	4	4	4
Ball fields	6	6	6	8	8	8	8	8	8	8
Basketball courts	2	2	2	2	2	2	2	2	2	2
Skateboard	1	1	1	1	1	1	1	1	1	1
Soccer fields	3	3	3	7*	7*	7*	7*	7*	7*	7*
Schools (not included in this reporting entity)										
High Schools	1	1	1	1	1	1	1	1	1	1
Middle Schools	1	1	1	1	1	1	1	1	1	1
Elementary Schools	3	3	3	3	3	3	3	3	3	3
Kindergartens	1	1	1	1	1	1	1	1	1	1

*Includes multipurpose fields

Source: Annual Town Reports Various Town Departments

Operating Indicators by Function Last Ten Fiscal Years

Function

runction										
	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
General Government										
Taxable property parcels assessed	9,095	9,382	9,506	9,610	9,609	9,606	9,609	9,658	9,658	10,002
Motor vehicles registered	34,679	36,276	38,861	36,287	35,645	37,978	37,600	35,281	34,942	37,707
Building permits issued	796	768	592	605	594	492	465	381	319	401
Human service contacts	321	458	419	318	398	271	589	268	512	667
Human service applications granted	125	173	161	168	163	103	54	80	42	65
Registered voters	12,385	15,092	14,863	14,867	15,007	15,772	16,000	16,989	17,286	14,736
Fire										
Fires extinguished	70	119	92	95	75	64	98	79	78	59
Non fire responses	969	766	1,160	1,062	1,261	1,164	1,586	1,165	1,178	1,492
Rescue EMS responses	1,491	1,444	1,500	1,598	1,585	1,724	1,810	1,855	1,875	1,739
Inspections and plan/permit review	740	876	1,097	1,142	1,258	1,435	1,742	1,580	1,671	1,010
Police										
Total incidents dispatched	22,677	20,779	19,654	19,919	25,222	28,613	24,838	24,252	25,527	25,654
Total traffic accidents and violations	8,108	8,349	6,863	8,168	10,157	12,818	10,583	9,921	10,911	10,846
Total physical arrests	864	975	618	593	801	820	696	698	756	741
Total crimes investigated	2,458	2,107	1,861	1,919	2,332	2,678	2,321	2,183	2,282	2,431
Total animal control contacts	1,609	1,742	1,922	1,350	1,495	471	544	113	377	349
5 I F W I										
Public Works	F7 000	20.000	47.000	40.400	20.720	40.500	F0 000	22.004	04.000	40.000
Streets resurfaced (LF)	57,000	39,000	47,000	46,132	36,720	42,520	53,096	33,981	24,600	42,289
Refuse collected (tons)	10,412	10,535	10,290	10,404	9,951	9,631	9,290	8,862	8,873	8,945
Recycling (tons)	1,718	1,717	1,676	1,950	1,935	1,736	1,795	2,264	2,302	2,348
Library										
Total circulation	199,335	215,659	237,559	249,408	255,563	282,360	321,585	336,750	341,274	345,015
Total volumes in collection	77,587	81,203	85,277	82,921	88,251	90,118	85,269	86,913	87,341	89,541
Total registered borrowers	17,555	18,139	17,988	18,180	17,323	14,313	15,076	16,239	16,353	16,380
Total program attendance	4,629	4,587	4,934	5,188	6,611	6,820	11,400	12,963	13,557	12,061

Source:

Annual Town Reports
Various Town Departments

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